1 2 3 4 5 6 7 8	Total Pages: 60 SKLAR KIRSH, LLP IAN S. LANDSBERG (SBN 137431) Email: ilandsberg@sklarkirsh.com KELLY K. FRAZIER (SBN 212527) Email: kfrazier@sklarkirsh.com 1880 Century Park East, Ste. 300 Los Angeles, California 90067 Telephone: (310) 845-6416 Facsimile: (310) 929-4469 Counsel for Debtor California Independent Petroleum Association	
9		SANKRUPTCY COURT ICT OF CALIFORNIA
11		NTO DIVISION
12	In re	Case No.: 21-23169-B11
13	CALIFORNIA INDEPENDENT	DCN SK-15
14	PETROLEUM ASSOCIATION,	Chapter 11-Subchapter V
15	Debtor and Debtor-in-Possession.	Hearing:
16 17		Date: [TBD] Time: [TBD]
18		Place: 32, Dept. B 501 I Street, 6th Floor
19		Sacramento, CA 95814
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21		
22	FIRST AMENDED PLAN OF REC	ORGANIZATION (SUBCHAPTER V)
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California Independent Petroleum Association, a California corporation incorporated pursuant to Internal Revenue Code § 501(c)(6) and the chapter 11 debtor and debtor-in-possession herein in this bankruptcy case ("Debtor"), hereby submits this "First Amended Plan of Reorganization (Subchapter V)" (the "Amended Plan"), and represents as follows:¹

ARTICLE I.

INTRODUCTION

A. Summary of Amended Plan and Distribution to Creditors

This Amended Plan is intended to provide a proposed means for restructuring Debtor. On the Petition Date, Debtor commenced this bankruptcy case by filing a voluntary petition under Chapter 11, Subchapter V, of the Bankruptcy Code, which permits Debtor, as the plan proponent, to propose a plan of reorganization that allows Debtor to reorganize by continuing to operate.

The Amended Plan is a reorganization plan in which Debtor has reorganized its business operations to enable it to make orderly distributions to creditors of Debtor's Estate on their prepetition claims. This Amended Plan provides for one class of secured claims (Class 1), one class of Priority Unsecured Claims (Class 2) and one class of General Unsecured Claims (Class 3). Because Debtor is a California corporation incorporated pursuant to Internal Revenue Code § 501(c)(6), Debtor is not organized for profit and no part of Debtor's net earnings inures to the benefit of any private shareholder or individual. As such, there is no class of interest holders receiving any distributions under the Amended Plan.

This Amended Plan provides, subject to confirmation of the Amended Plan, for the Plan Payments to be distributed on account of Allowed Secured Claims, Allowed Administrative Claims, Allowed Priority Tax Claims, Allowed Priority Unsecured Claims and Allowed General Unsecured Claims. The Holders of Allowed General Unsecured Claims also will be entitled to a pro rata share of the Net Insurance Proceeds, if any, in addition to the \$725,000 Aggregate Plan Payment Amount allocated to such Holders.

¹ Capitalized terms used herein and not otherwise defined shall have the meaning ascribed to such terms as set forth in Article II.

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Plan Payments under the Amended Plan will be made from Cash on Hand that Debtor has accumulated as of the Effective Date, as further set forth in the Feasibility Model attached as Exhibit 2 to the Plans Exhibits List, which estimated Cash on Hand includes, among other things, cash obtained from the \$1,500,000 Term Loan from TCB and certain payments made to Debtor from its subsidiaries. Substantial consummation of the Amended Plan by satisfaction of the Plan Payments will be accomplished on, as soon as practicable after, the Effective Date of the Amended Plan, and Debtor expects to file a motion to close the Bankruptcy Case following the entry of a Final Order approving the Administrative Claims of all Professionals and payment of all such Allowed Administrative Claims by Debtor. The exact percentage distribution on account of General Unsecured Claims will depend on the total amount of Claims Allowed in this Case, as well as whether and to what extent any Net Insurance Proceeds are paid to Debtor or the Reorganized Debtor, as applicable. All parties should refer to the below sections of the Amended Plan for the precise treatment of a particular claim.

As contemplated by 11 U.S.C. § 1187, no separate disclosure statement has been prepared in this case.

DEBTOR URGES YOU TO VOTE "YES" ON THE AMENDED PLAN.

B. Purpose of This Document

This document tells you certain information relating to the Amended Plan and the process the Bankruptcy Court follows in determining whether to confirm the Amended Plan. This Amended Plan cannot tell you everything about your rights and how your rights may be affected by the terms and conditions set forth herein. You should consult your own lawyer to obtain more specific advice on how the Amended Plan will affect you and what is the best course of action for you.

The Amended Plan is being provided to you to enable you to make an informed judgment about the Amended Plan and contains information concerning, among other matters: (1) the business background and history of Debtor; (2) significant events during the Chapter 11 case, and (3) a summary of the Amended Plan's terms, including its proposed treatment of different Classes of Claims under the Amended Plan. Debtor urges you to carefully review the full contents of this Amended Plan, including all exhibits and attachments, before making a decision to accept or reject

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the Amended Plan, paying particular attention to the provisions affecting your rights as a Claim Holder. To assist you in your review, please note that a list of definitions appears in Article II of this document.

C. **Deadlines for Voting and Objecting; Date of Confirmation Hearing**

THE BANKRUPTCY COURT HAS NOT YET CONFIRMED THE AMENDED PLAN. IN OTHER WORDS, THE TERMS OF THE AMENDED PLAN ARE NOT YET BINDING ON ANYONE. HOWEVER, IF THE BANKRUPTCY COURT LATER CONFIRMS THE AMENDED PLAN, THEN THE AMENDED PLAN WILL BE BINDING ON DEBTOR AND ON ALL CREDITORS AND INTEREST HOLDERS IN THE CASE.

PLEASE REFER TO THE "ORDER SETTING CONFIRMATION HEARING AND RELATED DEADLINES" THAT ACCOMPANIES THIS AMENDED PLAN FOR IMPORTANT DATES AND DEADLINES RELATING TO THIS AMENDED PLAN, INCLUDING, WITHOUT LIMITATION: (I) THE TIME AND PLACE OF THE HEARING AT WHICH THE BANKRUPTCY COURT WILL DETERMINE WHETHER OR NOT TO APPROVE THE AMENDED PLAN; (II) THE DEADLINE FOR VOTING FOR OR AGAINST THE AMENDED PLAN; AND (III) THE DEADLINE FOR FILING AN OBJECTION TO CONFIRMATION OF THE AMENDED PLAN, INCLUDING ANY OBJECTIONS TO THE PROPOSED CURE AMOUNTS RELATED TO DEBTOR'S ASSUMPTION OF CERTAIN UNEXPIRED LEASES AND EXECUTORY CONTRACTS.

Any interested party desiring further information about the Amended Plan should contact Ian S. Landsberg, Esq., 1880 Century Park East, Ste. 300, Los Angeles, California 90067, Email: ilandsberg@sklarkirsh.com, with a copy to Kelly K. Frazier Esq., Email: kfrazier@sklarkirsh.com.

D. **Disclaimer**

The financial data relied upon in formulating the Amended Plan is based on Debtor's books and records. None of that financial data has been audited or otherwise independently verified by Debtor. Based upon information disclosed by Debtor, Debtor represents, by and through Mr. Rock Zierman, Debtor's Chief Executive Officer, that everything stated in the

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Amended Plan is true and correct to the best of his knowledge and belief. The Bankruptcy Court has not yet determined whether the Amended Plan is confirmable and makes no recommendation as to whether you should support or oppose the Amended Plan.

Subject to certain restrictions and requirements set forth in section 1127 of the Bankruptcy Code and Bankruptcy Rule 3019, and as further provided herein, Debtor reserves the right to alter, amend, modify, revoke, or withdraw this Amended Plan.

ARTICLE II.

DEFINITIONS; RULES OF INTERPRETATION

A. <u>Definitions</u>

The following definitions shall apply in this Amended Plan:

- 1. "Administrative Claim" shall mean any Claim for any cost or expense of administration allowed against Debtor under § 503(b) of the Bankruptcy Code including, without limitation, any (i) actual and necessary costs and expenses of preserving the Estate of Debtor, (ii) actual and necessary costs and expenses of operating the Business of Debtor, (iii) indebtedness or obligation incurred or assumed by Debtor in connection with the conduct of its Business, or for the provision of goods or the rendering of services to Debtor, (iv) all compensation and reimbursement of expenses to the extent allowed by the Bankruptcy Court by Final Order under § 330 of the Bankruptcy Code, whether arising before or after the Effective Date, and (v) any fees or charges assessed against the Estate of Debtor under 28 U.S.C. § 1930.
- 2. "Aggregate Plan Payment Amount" shall mean \$725,000.00 to be distributed to Holders of Allowed General Unsecured Claims on a pro rata basis. For clarity purposes, the Aggregate Plan Payment Amount shall be made in full (and distributed to unsecured creditors on a pro rata basis in accordance with the terms of the Amended Plan) on the Effective Date, or as soon as reasonably practicable thereafter.
- 3. "Allowed" shall mean, with respect to any Claim, such Claim or any portion thereof:
 (i) to which Debtor has assented to the validity; (ii) that is allowed pursuant to the terms of this Amended Plan, (iii) that is allowed by agreement between the Holder of such Claim and Debtor or the Reorganized Debtor, as applicable, or (iv) with respect to which a proof of claim has been

timely filed with the Bankruptcy Court or which is scheduled in the list of creditors prepared and filed with the Bankruptcy Court by Debtor, as amended from time to time, and which is not listed as disputed, contingent or unliquidated or hasn't otherwise been paid in full or in part in the ordinary course of business since being scheduled or asserted in a timely filed proof of claim, and, in either case, as to which no objection to allowance thereof has been interposed within the applicable period of limitations fixed by the Bankruptcy Court, or as to which any such objection has been determined by an order or judgment which has become a Final Order, or is not a Disputed Claim. An Allowed Claim shall not include any unmatured or post-petition interest unless otherwise stated in the Amended Plan.

- 4. "<u>Amended Plan</u>" shall mean this plan of reorganization in its entirety, including all addenda, exhibits, schedules, and other attachments hereto, as amended or modified from time to time.
- 5. "Appraisal Report" shall mean that certain appraisal report prepared by Valbridge dated November 10, 2021, a copy of which is attached as Exhibit 9 to the Plan Exhibits List.
- 6. "Avoidance Action" shall mean a claim or cause of action of the Estate arising out of or maintainable pursuant to sections 506(c), 510, 542, 543, 544, 545, 547, 548, 549, 550, 551, 552(b) or 553 of the Bankruptcy Code or under any other similar applicable law, regardless of whether or not such action has been commenced prior to the Effective Date.
- 7. "Bankruptcy Code" shall mean title 11 of the United States Code, section 101, et seq., as now in effect or hereafter amended to the extent such amendments apply to the Case. Unless otherwise indicated, all citations in this Amended Plan are to the Bankruptcy Code.
- 8. "Bankruptcy Court" shall mean the United States Bankruptcy Court for the Eastern District of California, in which the Case is currently pending, or such other court of competent jurisdiction that is exercising jurisdiction over the Case at the time of Confirmation.
- 9. "Bankruptcy Rules" shall mean the Federal Rules of Bankruptcy Procedure and the local rules of the Bankruptcy Court, as now in effect or hereafter amended to the extent such amendments apply to the Case.

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10. "Bar Date" shall mean the last date for filing Claims against Debtor and its Estate, which date has been set by the Bankruptcy Court as November 15, 2021 for Claims filed by non-government entities, and as March 4, 2022 for Claims filed by government entities.

- 11. "<u>Business</u>" shall mean Debtor's business, which is primarily a nonprofit trade association based in Sacramento, California, which represents members comprised of crude oil and natural gas producers, royalty owners, and service and supply companies operating in various locations in the State of California.
- 12. "<u>Case</u>" shall mean California Independent Petroleum Association, Case No. 21-23169-B11, currently pending in the Bankruptcy Court.
 - 13. "Cash" shall mean legal tender of the United States of America.
- 14. "Cash on Hand" shall mean all cash in Debtor's bank accounts as of the Effective Date, including: (i) net disposable income from operations as of the Effective Date; (ii) net proceeds obtained from the Term Loan (net of payments to FCB on account of its Allowed Secured Claims and all other costs and expenses of such financing); and (iii) \$35,000.00 in the aggregate from Debtor's subsidiaries, CNGPA and IPEX.
 - 15. "City" shall mean the City of Los Angeles.
 - 16. "Claim" shall mean a "claim" as defined in section 101(5) of the Bankruptcy Code.
- 17. "<u>Class</u>" shall mean any grouping into which Claims are classified pursuant to this Amended Plan.
- 18. "<u>CNGPA</u>" shall mean California Natural Gas Producers Association, a wholly owned subsidiary of Debtor.
- 19. "<u>Confirmation</u>" shall mean the confirmation of this Amended Plan by the Bankruptcy Court pursuant to section 1129 of the Bankruptcy Code.
- 20. "<u>Confirmation Date</u>" shall mean the date on which the Confirmation Order is entered by the clerk of the Bankruptcy Court.
- 21. "<u>Confirmation Order</u>" shall mean the order of the Bankruptcy Court confirming the Amended Plan under section 1129 of the Code.

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22. "Debtor" shall mean California Independent Petroleum Association, debtor and debtor-in-possession in this Case.

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23. "Disallowed" means, with respect to any Claim, such Claim or any portion thereof that (a) has been disallowed by an order or judgment of the Bankruptcy Court or other court in which the merits of the Claim were adjudicated pursuant to the Amended Plan, or (b) disallowed by agreement between the Holder of such Claim and Debtor or the Reorganized Debtor.

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24. "Disputed Claim" shall mean (a) a Claim as to which Debtor has interposed an objection or filed a request for estimation in accordance with the Bankruptcy Code and the Bankruptcy Rules, or any Claim otherwise disputed by Debtor, the Reorganized Debtor, or other party-in-interest in accordance with applicable law, including, without limitation, through the appeal process in the Bankruptcy Court or any other court with jurisdiction over the matter, which objection or appeal has not been withdrawn or determined by a Final Order, (b) a Claim scheduled by Debtor as contingent, unliquidated, or disputed, (c) a Claim which amends a Claim scheduled by Debtor as contingent, unliquidated, or disputed, (d) a Claim prior to it having become an Allowed Claim, (e) any Claim, or portion thereof, claimed in a proof of claim as zero or undetermined; or (f) any Claim

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25. "Effective Date" shall mean the first business day after which each condition set forth in Article VI of the Amended Plan has been satisfied or waived as set forth therein.

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26. "Estate" shall mean the estate created in the Case pursuant to section 541 of the Bankruptcy Code.

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27. "Exhibit" shall mean an exhibit specifically referenced in this Amended Plan as amended, modified or supplemented from time to time, and attached to the Plan Exhibits List filed concurrently with the Amended Plan.

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28. "FCB" shall mean First Citizen Bank, as Debtor's prepetition lender with a first priority security interest in the Real Property.

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29. "Feasibility Model" shall mean the financial projections prepared by Debtor and attached to the Plan Exhibits List as Exhibit 2 estimating Plan Payments to be made on or shortly

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that is not listed as an Allowed Claim herein.

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after the Effective Date, and Debtor's net revenues from continued operations of the Business through the end of Debtor's 2024 fiscal year (*i.e.*, July 31, 2024).

- 30. "<u>Final Order</u>" shall mean an order or judgment of the Bankruptcy Court or any other court that may exercise jurisdiction over such matter, including, without limitation, the court presiding over the State Court Action, that has not been reversed, stayed, modified or amended and as to which (a) any appeal that has been taken has been finally determined or dismissed, or (b) the time for appeal has expired and no notice of appeal has been filed.
- 31. "<u>General Unsecured Claim</u>" shall mean any unsecured Claim, other than an Administrative Claim, Priority Unsecured Claim, or Priority Tax Claim.
 - 32. "Holder" shall mean a holder of a Claim or such holder's designee.
- 33. "<u>Impaired</u>" shall mean, when used in reference to a Claim, a Claim that is in a class that is impaired within the meaning of section 1124 of the Bankruptcy Code.
- 34. "Insurance Coverage" shall mean any and all applicable insurance coverage under Debtor's Commercial General Liability policy (currently identified as Policy No. PHPK2270329) and its Director and Officers policy (currently identified as Policy No. NFP0128636-04), related to Debtor's conduct that resulted in the Attorneys' Fee Award and any insurance claims therefrom.
- 35. "<u>IPEX</u>" shall mean Independent Producers Exchange, a wholly owned subsidiary of Debtor.
 - 36. "Judgment Creditors" shall mean both the Nonprofit Creditors and the City.
- 37. "LOI" shall mean that certain written expression of interest for the Term Loan from TCB to Debtor and attached to the Plan Exhibits List as Exhibit 4.
- 38. "Net Insurance Proceeds" shall mean any recovery from the Insurance Coverage, net of any litigation costs, including attorneys' fees, in the event suit is filed with respect to Debtor's conduct that resulted in the Attorneys' Fee Award.
- 39. "Nonprofit Creditors" shall mean the Creditors Youth for Environmental Justice, South Central Youth Leadership Coalition, and Center for Biological Diversity.
- 40. "<u>Petition Date</u>" shall mean September 5, 2021, the date on which Debtor filed its Chapter 11 petition with the Bankruptcy Court.

- 41. "<u>Plan Exhibits List</u>" shall mean the "*Exhibits in Support of Debtor's Amended Plan of Reorganization (Subchapter V)*" filed concurrently herewith in support of this Amended Plan, as may be amended, modified or supplemented from time to time.
- 42. "<u>Plan Payments</u>" shall mean the payments that Debtor shall make to the Holders of Allowed Claims in full and complete satisfaction of such Allowed Claims in the amounts and order of priority as set forth in this Amended Plan, which includes the Aggregate Plan Payment Amount to be paid to Holders of Allowed General Unsecured Claims.
- 43. "PPP Loan" shall mean that certain General Unsecured Claim of Valley Republic Bank based upon the guaranty of payment by the SBA under its payment protection program pursuant to which Valley Republic Bank loaned Debtor on or about February 19, 2021 the principal amount of \$201,250.00.
- 44. "<u>Priority Tax Claim</u>" shall mean any unsecured Claim which is entitled to priority pursuant to § 507(a)(8) of the Code.
- 45. "<u>Priority Unsecured Claim</u>" shall mean any unsecured Claim, other than an Administrative Claim or a Priority Tax Claim, which is entitled to priority pursuant to § 507(a) of the Bankruptcy Code.
- 46. "Professional(s)" shall mean (a) the Subchapter V Trustee; (b) Sklar Kirsh, LLP, bankruptcy counsel to Debtor employed in the Case by order of the Bankruptcy Court; (c) Arch & Beam Global, LLC, financial advisors to Debtor employed in the Case by order of the Bankruptcy Court; (d) Manatt, Phelps & Phillips LLP, as special counsel to Debtor; (e) Alcorn Law Corporation, as special counsel to Debtor; (f) Alcantar Law Group LLP, as special counsel to Debtor; (g) Valbridge, as real estate appraiser to Debtor, and (h) any other professionals whose employment is authorized by order of the Bankruptcy Court pursuant to sections 328, 330 and/or 331 of the Bankruptcy Code prior to the Effective Date.
- 47. "<u>Professional Fee Reserve</u>" shall mean the reserve established on the Effective Date by the Reorganized Debtor that shall be used exclusively to pay the Professionals their respective Allowed Administrative Claims upon entry of a Final Order by the Bankruptcy Court, consisting of all Cash on Hand as of the Effective Date after: (i) payment of all Allowed Claims on the Effective

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- Date as contemplated herein (including payment of the Aggregate Plan Payment Amount on account of Allowed Unsecured Claims), (ii) reservation of \$50,000 for on-going operating expenses, and (iii) the \$75,000.00 reserve established prior to the Effective Date for the appointed fee examiner.
- 48. "Real Property" shall mean the approximately 4,920 square foot commercial office suite owned by Debtor and located at 1001 K Street, 6th Floor, Sacramento, California 95814.
- 49. "<u>Reorganized Debtor</u>" shall mean the Estate of Debtor, as modified and restructured by the Amended Plan on and after the Effective Date.
 - 50. "SBA" shall mean the United States Small Business Administration.
- 51. "Secured Claim" shall mean any Claim which is secured by a validly perfected security interest.
- 52. "Settlement Agreement" shall mean that certain *Term Sheet for Settlement of Consensual Chapter 11 Plan*, dated June 30, 2022, by and between Debtor and the Judgment Creditors, a copy of which is attached to the Plan Exhibits List as Exhibit 3.
- 53. "Schedules" shall mean the Schedules of Assets and Liabilities and Statement of Financial Affairs, as amended from time to time, filed by Debtor in the Case listing, among other things, assets and liabilities of the Estate.
- 54. "State Court" shall mean the Superior Court of the State of California, County of Los Angeles.
- 55. "State Court Action" shall mean the lawsuit entitled *Youth for Environmental Justice*, South Central Youth Leadership Coalition, and Center for Biological Diversity v. City of Los Angeles, et al., Case No. BC 600378, and filed in the State Court.
- 56. "<u>Subchapter V Trustee</u>" shall mean Lisa A. Holder, the trustee appointed under subchapter V of title 11 in this Bankruptcy Case.
- 57. "<u>TCB</u>" shall mean Tri Counties Bank, the Reorganized Debtor's proposed post-Effective Date secured lender.
- 58. "<u>Term Loan</u>" means that certain secured credit facility, in the amount of \$1,500,000.00, to be provided to the Reorganized Debtor by TCB, pursuant to the terms of the LOI and in order to effectuate the payments contemplated under this Amended Plan.

59. "<u>Unimpaired</u>" shall mean a Claim that is not impaired within the meaning of section 1124 of the Bankruptcy Code.

- 60. "UST" shall mean the Office of the United States Trustee.
- 61. "<u>Valbridge</u>" shall mean Valbridge Property Advisors | Northern California, d/b/a Hulberg & Associates, Inc., the real property appraiser hired by Debtor and approved by the Bankruptcy Court in this Case.

Any term that is not otherwise defined herein, but that is used in the Bankruptcy Code or the Bankruptcy Rules, shall have the meaning given to that term in the Bankruptcy Code or the Bankruptcy Rules, as applicable.

B. Rules of Interpretation

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For purposes of this Amended Plan, unless otherwise provided herein: (a) whenever from the context it is appropriate, each term, whether stated in the singular or the plural, shall include both the singular and the plural; (b) any reference in this Amended Plan to an existing document or schedule filed or to be filed means such document or schedule, as it may have been or may be amended, modified, or supplemented pursuant to this Amended Plan; (c) any reference to an entity as a Holder of a Claim or Interest includes that entity's successors and assigns; (d) all references in this Amended Plan to Sections and Articles are references to Sections and Articles of or to this Amended Plan; (e) the words "herein," "hereunder," and "hereto" refer to this Amended Plan in its entirety rather than to a particular portion of this Amended Plan; (f) captions and headings to Articles and Sections are inserted for convenience of reference only and are not intended to be a part of or to affect the interpretation of this Amended Plan; (g) subject to the provisions of any contract, certificates of incorporation, by-laws, instrument, release, or other agreement or document entered into in connection with this Amended Plan, the rights and obligations arising under this Amended Plan shall be governed by, and construed and enforced in accordance with, federal law, including the Bankruptcy Code and Bankruptcy Rules; (h) the rules of construction set forth in section 102 of the Bankruptcy Code shall apply; (i) in computing any period of time prescribed or allowed by this Amended Plan, the provisions of Bankruptcy Rule 9006(a) shall apply; and (j) "including" means "including without limitation."

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All Exhibits referenced herein and/or set forth in the Plan Exhibits List are incorporated into and are a part of this Amended Plan as if set forth in full herein. The documents contained in the Exhibits shall be approved by the Bankruptcy Court pursuant to the Confirmation Order.

III.

BACKGROUND

A. <u>Description of Debtor's Business and the Bankruptcy Filing</u>

1. Debtor's Non-Profit Business Operations

Debtor is a long-standing not-for-profit, non-partisan trade association based in Sacramento, California, which has been in business for over 46 years. Debtor represents approximately 350 crude oil and natural gas producers, royalty owners, and service and supply companies operating in various locations in the State of California. The association has kept the political, regulatory, and public policy interests of independent oil and gas producers at the forefront of its mission.

Debtor's mission, and core business purpose, is to promote greater understanding and awareness of the unique nature of California's independent oil and natural gas producers and the market place in which they operate, including the economic contributions made by California independents to local, state and national economies, and to otherwise foster the efficient utilization of California's petroleum resources and promote a balanced approach to resource development and environmental protection in order to improve business conditions for Debtor's members.

Debtor represents the diverse interests of its membership before the California State Legislature, the United States Congress, and numerous federal, state, and local regulatory agencies advocating free market principles, eliminating duplicative regulation, stimulating recovery of domestic resources, working with various other non-profit institutions to address public interest issues relating to its industry, and educating the public about industry issues. Debtor also conducts several events throughout the year for its membership with its annual meeting being the largest annual oil and gas industry event on the west coast.

Debtor commenced a voluntary petition for relief under Chapter 11, subchapter V of the Bankruptcy Code in the Bankruptcy Court on the Petition Date. Debtor continues to operate and manage its affairs as a debtor in possession pursuant to Bankruptcy Code § 1184.

2. Debtor's Legal Structure and Management

Debtor is a California corporation incorporated pursuant to Internal Revenue Code § 501(c)(6). The nonprofit organization is governed by a 40-member board of directors. The board of directors is comprised of large and small oil and natural gas producers from the L.A. Basin, San Joaquin Valley, Central Coast, and Northern California to ensure the association's policies are broad-based and reflect the interests of the state's producers as a whole. Rock Zierman is Debtor's current President and Chief Executive Officer of the association. Stephen Layton is the current Chairman of the board of directors.

A list of Debtor's current board members and officers is set forth on Exhibit 5.

3. Debtor's Current and Historical Financial Condition

Debtor's current financial condition is as reflected on its Monthly Operating Report for the month ended June 2022 filed with the Bankruptcy Court and attached as <u>Exhibit 7</u> to the Plan Exhibits List. Debtor operates on a fiscal year that begins August 1 and ends on July 31. At the time that this Amended Plan was filed, Debtor was in the fourth quarter of its 2022 fiscal year.

Debtor is incorporated pursuant to Internal Revenue Code § 501(c)(6) and, as such, is not organized for the purpose of generating profits. Rather, Debtor has successfully operated its business for over 45 years with the goal of adhering to a balanced annual budget that meets the needs of its members and goals of its Business without generating significant surplus revenue. To that end, Debtor's net operating cash flows for FY 2018 through FY 2021 (excluding the PPP Loan) averaged approximately \$78,000 per year, with \$231,573 in FY 2021 being the highest positive net operating cash flow and (\$84,607) in FY 2019 being the lowest negative net operating cash flow.

Like many businesses, by the third quarter of Debtor's FY 2020, Debtor's operations were beginning to feel the negative fiscal impacts spurred by the COVID-19 pandemic. For example, Debtor's membership dues, which comprise most of Debtor's annual revenue, declined by 8% in FY 2021 from the prior fiscal year. Likewise, the pandemic also affected participation at and support of the annual meetings and other special meetings that typically boosted Debtor's annual revenues, resulting in lower net proceeds from such events.

Despite the negative impact on revenues resulting from COVID-19, Debtor was able to continue to operate and remain solvent due to, among other things, corresponding cost cutting measures and pandemic related funding, including the PPP Loan. For example, COVID-19 dramatically impacted Debtor's spending on field services, including travel and other related expenses, from approximately \$170,000 in each of FY 2018 and FY 2019, down to less than \$30,000 in FY 2021. Similarly, over the past two years, Debtor has gone from eight staff members to four, which staff reduction reduced Debtor's payroll costs from approximately \$1.6 million for FY 2019 to approximately \$1 million expected in FY 2022. This reduction in payroll costs excludes additional savings Debtor realizes from a reduced staff, including, without limitation, reductions in insurance costs, travel, overhead, and other auxiliary costs.

4. Debtor's Assets

At present, Debtor's significant assets are as identified on the Liquidation Analysis attached as <u>Exhibit 1</u> to the Plan Exhibits List. The following is a more detailed discussion of the Real Property owned by Debtor, as well as Debtor's non-debtor subsidiaries.

a) Debtor's Offices and Its Mortgage on Such Real Property

Debtor owns the Real Property, which it purchased in 2011 and from which it currently operates its business. The Real Property is a condominium unit that takes up the top floor in a six-story building that was constructed in 1948, with a recent renovation in 2008. The Real Property is part of the 1001 K Street West Condominium Association, to which Debtor pays monthly dues. Debtor leases, on a month-to-month basis, certain vacant office space at the Real Property to a number of third parties. The monthly rent payments from such leases (collectively, "Rents") generate cash to assist in paying Debtor's mortgage obligations on the Real Property.

On or about November 4, 2011, FCB made a commercial construction loan to Debtor in the original principal amount of \$1,212,780.00 (the "Loan"), pursuant to that certain Construction Loan Agreement dated as of November 4, 2011 (the "Loan Agreement"). As set forth more fully in the Loan Agreement, the proceeds of the Loan were intended for the improvement of the Real Property. On or about November 4, 2011, FCB and Debtor entered into that certain Commercial Security Agreement (the "Security Agreement"), whereby FCB was granted a security interest in the Real

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Property and Rents. The Loan is further evidenced by the following documents, both dated November 4, 2011: (i) a Promissory Note (the "Note"), which is secured by the Real Property and Rents; and (ii) that certain Construction Deed of Trust recorded in the State of California, Sacramento County Recorder on about November 14, 2011 (the "Deed of Trust").

On or about April 25, 2019, Debtor and FCB subsequently entered into that certain Note Modification Agreement (the "FCB Refinance Agreement," and together with the Loan Agreement, Security Agreement, Note and other ancillary documents executed in connection therewith, the "Loan Documents), in connection with the then-outstanding principal balance owed to FCB of approximately \$812,000.00 (the "Loan Amount"). Pursuant to the FCB Refinance Agreement, the Loan Amount was amortized over 15 years in equal monthly payments of \$6,476.60 at a fixed annual interest rate of 4.95% commencing on June 1, 2019, with the last payment payable on June 1, 2034 (the "Maturity Date"). The FCB Refinance Agreement further provides for a prepayment penalty of 1% of any Excess Payment made during any Billing Cycle (as those terms are defined in the Refinance Agreement), which prepayment penalty expires ninety (90) days prior to the Maturity Date unless otherwise waived by FCB.

According to FCB in its proof of claim [see Claim 8-1], as of the Petition Date, Debtor was indebted to FCB in the amount of \$737,281.06 under the Loan Documents, plus additional fees and costs associated with the Case. FCB also stated in is proof of claims that it had an appraisal done that valued the Real Property at \$1,600,000.00. Pursuant to the Appraisal Report, the Real Property, if sold in an orderly process (not a forced liquidation), may be valued in the range of \$1,450,000.00 to \$1,700,000.00 depending on the type of sale conducted, which amounts are exclusive of any closing costs and other fees that may be payable as a result of such sale.

All Rents collected postpetition have been placed in a segregated debtor-in-possession cash collateral account, and used to satisfy, in part, Debtor's postpetition mortgage payments to FCB. The Debtor and FCB agree that, as of July 14, 2022, the amount owing to FCB under the Loan Documents is \$707,734.00, including all accruing interest, fees (including attorneys' fees), costs, charges, and pre-payment penalties that may be due under the Loan Documents. The Debtor and FCB agree that such amount will continue to accrue interest, fees, costs, and charges, pursuant to

SKLAR KIRSH, LLP ATTORNEYS AT LAW the Loan Documents, less any going forward postpetition payments by the Debtor.

Pursuant to this Amended Plan and as part of the Confirmation Order, Debtor seeks Bankruptcy Court approval of the Term Loan, the proceeds of which will be used to make payments under this Amended Plan, including payment in full of FCB's Allowed Secured Claim and the Aggregate Plan Payment Amount. As such, FCB's lien on the Real Property and Rents will be extinguished, and TCB will be granted a valid, post-petition security interest in such collateral on the Effective Date, and Debtor will pay its post-Effective Date obligations to TCB in accordance with the terms and conditions of the Term Loan approved by the Bankruptcy Court.

Debtor is not aware of any other entity asserting a security interest in the Real Property or the Rents, nor does Debtor have any other creditors with security interests in any other collateral.

a) Affiliated, Non-Debtor Subsidiaries

In 2001, CIPA established CNGPA as a wholly-owned subsidiary with its core mission to increase public awareness and to address policy issues relating to the state's natural gas resources. CNGPA's association is governed by an eleven-member board of directors. CIPA does not derive any income from CNGPA, nor has CIPA provided any funding or other distribution to CNPGA for over seven (7) years. CIPA employees provide limited administrative and accounting services to CNPGA, typically only on a quarterly basis. CNGPA is not a debtor in this case and has not filed for bankruptcy relief.

In 2018, CIPA also created IPEX that markets crude, renewable energy projects, and cap and trade compliance products for certain CIPA member companies. CIPA does not receive income from IPEX, nor has CIPA provided any funding or other distributions to IPEX. IPEX is independently run and managed, and CIPA does not provide any services or other administrative support for IPEX's business operations. IPEX is not a debtor in this case and has not filed for bankruptcy relief.

Both of these subsidiaries continue to operate and hold assets, primarily consisting of cash, in the aggregate amount of approximately \$117,000. Debtor anticipates upstreaming approximately \$35,000 in the aggregate from these subsidiaries in order to help fund Debtor's payments under the Amended Plan. Debtor believes that the remaining cash on hand at each subsidiary, after

upstreaming the \$35,000 aggregate payment, will be sufficient to enable the subsidiaries to continue

Agreement, Debtor's estimated remaining prepetition liabilities as of the Effective Date are as

At present, as reflected in the Schedules, proofs of claim filed in this Case and the Settlement

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operations and remain solvent.

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5. Debtor's Liabilities

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follows:²

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Allowed Priority Tax Claims:

\$26,646.40

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Allowed General Unsecured Claims:

\$2,637,732.98

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By this Amended Plan, Debtor also will be assuming its unexpired leases and executory contracts, and expects the Cure Amounts for such assumptions to be less than \$1,000 in the aggregate. A detailed list of the Holders and amounts of the Allowed Priority Tax Claims and Allowed General Unsecured Claims is set forth below. The following is a more detailed discussion of Debtor's largest unsecured liabilities in this Case:

a) PPP Loan

On or about February 19, 2021, Debtor obtained a PPP Loan from Valley Republic Bank in the aggregate amount of \$201,250.00. On or about October 14, 2021, Debtor filed an application with the SBA to have Debtor's PPP Loan forgiven, which application was approved on December 4, 2021. As such, any claim that Valley Republic Bank may have had on account of the PPP Loan shall be deemed satisfied in full and shall not be entitled to any distributions under the Amended Plan.

b) The Attorneys' Fee Award and Debtor's Bankruptcy Filing

Debtor's bankruptcy case was precipitated by the entry of a judgment entered against it in California state court comprised solely of attorney's fees and costs, totaling \$2,265,996.06 (the

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² The listed amounts are good faith estimates of the total amount of asserted prepetition Claims based on a review of the Schedules and proofs of claim filed in the Case, and do not include any amounts on account of potential accrued and unpaid administrative claims arising post-petition. Nothing herein shall be deemed an admission or determination as to the amount, extent, validity or existence of such Claims, and Debtor and Reorganized Debtor reserve all rights, arguments, objections and defenses with respect thereto.

"Attorneys' Fee Award"), statutorily awarded to a prevailing party under California Code Civil Procedures ("CCP") § 425.16, California's law regarding Strategic Lawsuits Against Public Participation ("Anti-SLAPP"). As a not-for-profit enterprise mainly funded by its membership dues, the Attorneys' Fee Award adversely impacts Debtor's business, and as such Debtor sought bankruptcy protection to reorganize its finances and address the Attorneys' Fee Award, along with all other outstanding claims against the bankruptcy estate, to ensure the continued operations of Debtor's business and that creditors, on all levels, are treated fairly and equitably.

The Attorneys' Fee Award arose from prosecution of a cross-complaint filed by Debtor against the Judgment Creditors. By way of background, in November 2015, the Nonprofit Creditors filed the State Court Action against the City in State Court. In the State Court Action, the Nonprofit Creditors alleged that the City's permitting of certain oil drillings was in violation of environmental and civil rights laws.

Although Debtor was not a named party in the State Court Action, in furtherance of its nonprofit mission, Debtor petitioned the State Court to intervene in the State Court Action, which request was granted. The Nonprofit Creditors and the City ultimately settled their lawsuit, but to the detriment of Debtor's interests. To protect its interests, in September 2016, Debtor filed a cross-complaint against the Judgment Creditors (the "Cross-Complaint") in the State Court Action seeking declaratory and injunctive relief that, among other things, the Judgment Creditors violated Debtor's due process rights. In November 2016, the Judgment Creditors each filed an Anti-SLAPP motion (together, the "Anti-SLAPP Motions") seeking to strike Debtor's Cross-Complaint against them. By statute, the party that prevails on an Anti-SLAPP motion under California law is entitled to recover certain attorneys' fees and costs for the prosecution of the Anti-SLAPP motion.

Although the trial court denied both Anti-SLAPP Motions, on appeal by the Judgment Creditors, the appellate court reversed the trial court. On remand, the trial court entered an order granting the Anti-SLAPP Motions on March 11, 2021. After post-judgment briefing on attorneys' fees were filed, the trial court entered the Attorneys' Fee Award against Debtor and in favor of the Judgment Creditors pursuant to CCP § 426.16(c)(1) as the prevailing parties on an Anti-SLAPP

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motion. The execution of the Attorneys' Fee Award was stayed for sixty (60) days through September 7, 2021.

As discussed in greater detail below, after obtaining an order for relief from stay from the Bankruptcy Court, Debtor filed an appeal of the Attorneys' Fee Award in State Court and the Judgment Creditors filed a cross appeal, which appeals are currently pending. Debtor and the Judgment Creditors have engaged in negotiations regarding the terms and conditions of a consensual plan of reorganization, which settlement is reflected herein and discussed in greater detail below.

В. Significant Events During the Bankruptcy Case

The following is a description of some of the more significant events that have happened in the Case prior to filing the Amended Plan:

1. **Employment of Professionals and Approval of Interim Fee Applications**

Following the Petition Date, Debtor sought, and obtained Bankruptcy Court approval [Dkt. No. 26], to employ Sklar Kirsh, LLP as its bankruptcy counsel. Debtor also sought and obtained Bankruptcy Court approval [Dkt. No. 55], to employ Arch & Beam Global, LLC as its financial advisors to assist Debtor, in among other things, evaluating and formulating a restructuring strategy that forms the basis of this Amended Plan. In connection with valuing the Real Property, Debtor also retained, pursuant to an order of the Bankruptcy Court [Dkt. No. 94], Valbridge as its appraiser. In early November, Valbridge performed an appraisal of the Real Property and prepared the Appraisal Report.

Prior to the Petition Date and in the ordinary course of its business, Debtor utilized certain law firms to assist it in its business operations, including, without limitation, in the areas of regulatory advocacy, corporate governance and litigation. Following the Petition Date, Debtor filed applications to employ the following professionals to continue providing legal and regulatory advocacy services to Debtor: (i) on December 7, 2021, Debtor filed a motion to retain Manatt, Phelps & Phillips LLP as special counsel [Dkt. No. 132], which application was approved by the Court on December 8, 2021 [Dkt. No. 138]; (ii) on December 22, 2021, Debtor filed a motion to retain Alcorn Law Corporation as special counsel [Dkt. No. 149], which application was approved by the Court

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on December 28, 2021 [Dkt. No. 161]; and (iii) on December 23, 2021, Debtor filed a motion to retain Alcantar Law Group LLP as special counsel [Dkt. No. 154], which application was approved by the Court on December 28, 2021 [Dkt. No. 159].

On April 5, 2022, each of the following professionals filed first interim fee applications seeking compensation for fees and costs incurred for the period from the Petition Date through January 31, 2022: (i) Sklar Kirsh, LLP [Dkt. No. 200]; (ii) Arch & Beam Global, LLC [Dkt. No. 210]; (iii) Manatt, Phelps & Phillips LLP [Dkt. No. 196]; and (iv) Alcantar Law Group LLP [Dkt. No. 205]. The Court entered orders (the "Interim Fee Orders") approving, on an interim basis, up to 50% of the requested fees and 100% of incurred costs set forth in the applicable fee applications, so that Debtor was authorized to pay the following amounts to such professionals, all of which will be paid in full prior to the Effective Date:

PROFESSIONAL APPROVED FEES &		INTERIM FEE ORDER
	EXPENSES	
Sklar Kirsh, LLP	\$135,644.45, plus application of	Dkt. No. 264
	a prepetition retainer in the	
	amount of \$51,763.50	
Arch & Beam Global, LLC	\$36,867.25	Dkt. No. 262
Manatt, Phelps & Phillips LLP	\$47,986.50	Dkt. No. 258
Alcantar Law Group LLP	\$3,787.50	Dkt. No. 260

On May 24, 2022, the Court entered a "Notice of Intent to Appoint Fee Examiner" [Dkt. No. 266], pursuant to which the Court ordered Debtor to reserve \$75,000.00 in its budget for the anticipated compensation of a fee examiner to review all motions or applications for compensation filed in the Case. Debtor also anticipates filing, prior to the Effective Date, an application to employ a certified public accounting firm to assist it in preparing its annual tax returns and an audit of its financial statements for FY 2021 and FY 2022.

2. Motion to Retain and Compensate Consultants Used in the Ordinary Course of Business

On November 1, 2021, Debtor moved for entry of an order authorizing it to continue to retain and compensate certain lobbyists and other consultants (collectively, the "Consultants") that Debtor

employs in the ordinary course of its business that are critical to Debtor's continuing and uninterrupted business operations and core mission ("OCP Motion") [Dkt. No. 83]. None of the Consultants provide services for matters directly related to Debtor's administration of the Case. Thus, although none of the Consultants are "professional persons" within the meaning of § 327 of the Bankruptcy Code, out of an abundance of caution and in order to provide full transparency in light of issues raised by the Judgment Creditors at the October 12, 2021 status conference, Debtor filed the OCP Motion seeking authority to continue to employ the Consultants in the ordinary course of business under Bankruptcy Code § 363.

On November 18, 2021, the Nonprofit Creditors filed an opposition to the OCP Motion [Dkt. No. 106], and on November 22, 2021, the U.S. Trustee filed an objection to the OCP Motion [Dkt. No. 108]. Without the benefit of having received the U.S. Trustee's objection, Debtor's reply to the Nonprofit Creditors' opposition also was filed on November 22, 2021 [Dkt. No. 109].

On November 23, 2021, the Court entered an order continuing the hearing on the OCP Motion to January 25, 2022 at 9:30 a.m. and issuing a briefing schedule on the matter [Dkt. No. 114] (the "Briefing Order"). In accordance with the Briefing Order, Debtor filed its supplemental brief and supporting evidence in further support of the OCP Motion on December 7, 2021 [Dkt. Nos. 120-29 and 131]; the Nonprofit Creditors filed a response brief on December 21, 2021 [Dkt. No. 147]; and Debtor filed a reply brief on January 4, 2022 [Dkt. No. 165].

The Bankruptcy Court approved the use of such Consultants in the ordinary course of business by an order entered on January 18, 2022 [Dkt. No. 173].

3. Relief from Stay Proceedings

Although the Attorneys' Fee Award did not arise in a proceeding against Debtor, and as such any appeal of the Attorneys' Fee Award was not subject to the automatic stay, out of an abundance of caution and given the unique and complex procedural history of the underlying State Court proceedings, Debtor nonetheless sought an order of the Bankruptcy Court granting relief from the automatic stay pursuant to 11 U.S.C. § 362(d)(l) for the limited purpose of allowing Debtor to appeal the Attorneys' Fee Award and the Judgment Creditors to defend the appeal and file a cross appeal. The Bankruptcy Court granted relief from stay to permit Debtor to appeal the Attorneys' Fee Award

SKLAR KIRSH, LLP ATTORNEYS AT LAW [Dkt. No. 77], and Debtor filed an appeal in State Court on or about November 3, 2021. The Judgment Creditors filed a cross appeal on November 17, 2021.

In addition to the pending State Court litigation, in 2015, the Center for Biological Diversity, Inc. ("CBD"), as part of a coalition of plaintiffs, filed a lawsuit against Kern County for the alleged improper adoption of an environmental impact report for a local oil and gas ordinance, entitled *King and Gardiner Farms v. Kern County*, Case No. BCV-15-101645-GP, which was later consolidated with *Kern County* Case Nos. BCV-15-101666, BCV-15-101679, BCV-21-100533, and BCV-21-100536 (collectively, the "Kern Action").

Debtor and Western States Petroleum Association ("WSPA") were named as real parties in interest in the Kern Action as the applicants of the project at issue. However, all relief being sought in the Kern Action is directed at Kern County; no substantive relief is being sought from Debtor. Accordingly, Debtor and CBD entered into a stipulation to lift the automatic stay provisions of Bankruptcy Code § 362 as to all parties to the Kern Action for the purpose of continued prosecution of the Kern Action only. The Bankruptcy entered an order approving the stipulation for relief from the stay on November 3, 2021 [Dkt. No. 95].

Debtor also is an intervenor-defendant in the lawsuit filed by Center for Biological Diversity against CalGEM, which is currently pending in the Alameda County Superior Court, Case No. RG 21-0980952. The parties to that action have stayed all discovery against Debtor while this bankruptcy case is pending.

C. Settlement Agreement Between Debtor and the Judgment Creditors

On February 18, 2022, Debtor filed its "Plan of Reorganization (Subchapter V)" (the "Initial Plan") [Dkt. No. 182]. The Initial Plan provided, among other things, that Holders of General Unsecured Claims would share in the pro rata distribution of not more than \$500,000.00 on account of their Allowed General Unsecured Claims. The \$500,000 in funds available for distributions to General Unsecured Creditors was derived from, among other things, Debtor's net disposable income from operations over the term of five (5) years, with the first distribution to be made in year three (3). The Judgment Creditors indicated that they would not support the terms of the Initial Plan, and

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as such, the Judgment Creditors and Debtor, through their respective professionals, entered into negotiations to reach a settlement on a consensual plan of reorganization.

On or about July 7, 2022, after obtaining all necessary corporate approvals, Debtor and the Judgment Creditors executed the Settlement Agreement. The Settlement Agreement reflects a substantial material improvement in the treatment of the Debtor's unsecured creditors relative to that reflected in the Debtor's Initial Plan. The following is a summary of certain terms and conditions of the Settlement:³

- 1. <u>Aggregate Plan Payment Amount</u>: All Allowed General Unsecured Claims shall be entitled to a pro rata distribution of the Aggregate Plan Payment Amount of \$725,000. Payment of the Aggregate Plan Payment Amount shall be made in full (and distributed to unsecured creditors on a pro rata basis in accordance with the terms of the Amended Plan) on the Effective Date, or as soon as reasonably practicable thereafter.
- 2. Resolution of Appeal and Cross-Appeal. On the Effective Date, or as soon as reasonably practicable thereafter, any then pending appeals and cross appeals of the Attorneys' Fee Award shall be dismissed with prejudice. The parties will cooperate in good faith to prepare and file the necessary dismissal documents, and pending such dismissal, the parties agree to work in good faith to seek extensions of all deadlines and upcoming filing requirements in the appellate action. Subject to a final and non-appealable order confirming the Amended Plan, the Judgment Creditors' fees and costs shall be added to their general unsecured claims and deemed allowed claims under the Amended Plan, as follows:
 - a. The aggregate Allowed General Unsecured Claim of the Nonprofit Creditors shall be \$1,316,116. This is the total aggregate claim for proof of claim nos. 3, 4 and 5. Payment shall be made to a party identified in writing by the Nonprofit Creditors to Debtor on or prior to the hearing on confirmation of the Amended Plan, and it will be the responsibility of the Nonprofit Creditors to allocate the payment among themselves.
 - b. The City's aggregate Allowed General Unsecured Claim shall be \$1,047,750.
- 3. <u>Insurance Claim</u>. All Net Insurance Proceeds from Debtor's Insurance Coverage shall be used to pay Holders of Allowed General Unsecured Claims in addition to the payment of the Aggregate Plan Payment Amount. The Debtor shall tender a claim against its Insurance Coverage. Unless the insurance carrier pays pre-litigation costs and expenses, the Debtor and Judgment Creditors shall bear their own costs and expenses in making the initial tender,

³ The following is intended as a summary only. In the event of any inconsistencies between the summary and the Settlement Agreement, the terms of the Settlement Agreement shall control. A copy of the Settlement Agreement is being filed contemporaneously herewith and is attached as Exhibit 3 to the Plan Exhibits List.

evaluating the response and deciding on a course of action. In the event litigation is filed, all costs, including attorneys' fees, shall be borne by the insurance carrier, pursued on a contingency fee basis, or the Judgment Creditors may choose to pay costs of any litigation provided that such expenses shall be paid or reimbursed from any recovery. The Net Insurance Proceeds shall be used to pay Holders of Allowed General Unsecured Claims in addition to the payment of the Aggregate Plan Payment Amount; provided, however, that the total amount paid to each Holder of an Allowed General Unsecured Claim from the Net Insurance Proceeds and the Aggregate Plan Payment Amount shall not exceed the total amount of such Allowed Claim for each such Holder.

- a. If the carrier approves the Insurance Coverage claim and pays all or any portion thereof, the Debtor will distribute the Net Insurance Proceeds received, pro rata, to all Holders of Allowed General Unsecured Claims in accordance with the terms of the Amended Plan. If the Insurance Coverage claim is denied, the Debtor and the Judgment Creditors will have joint control over such claim. This will include, without limitation, making the initial determination whether to proceed with a demand or lawsuit against the carrier, choosing and retaining contingency counsel and resolution of the matter. The parties will take direction and advice of counsel in determining if and how to proceed and resolution of the matter. To the extent there is any dispute between the Judgment Creditors and Debtor, the Bankruptcy Court will have exclusive jurisdiction to resolve any disputes; provided however, that the Debtor's bankruptcy case need not be reopened to file any motion or adversary proceeding to resolve such disputes.
- b. Debtor shall produce all non-privileged documents with respect to making any claim against insurance for the Attorneys' Fee Award and continue to share with counsel to the Judgment Creditors any further communications between itself and the carrier, subject to the terms and conditions of the Protective Order entered into between the parties and approved by the Bankruptcy Court [Dkt. No. 115].
- 4. <u>Discharge</u>. Discharge to be entered once the Aggregate Plan Payment Amount is made on the Effective Date of the Amended Plan.
- 5. <u>Support of Amended Plan</u>. So long as their votes have been properly solicited pursuant to sections 1125 and 1126 of the Bankruptcy Code, each Judgment Creditor shall vote its respective allowed claim in favor of the Amended Plan in accordance with the applicable procedures set forth in the solicitation materials, and timely return a duly executed ballot in connection therewith.
 - a. The parties agree that, solely for purposes of voting on the Amended Plan, the aggregate allowed claim of the Nonprofit Creditors shall not exceed \$1,316,116 (the "Aggregate Claim"). At least one week prior to the date that votes are due, the Nonprofit Creditors, through their counsel, shall notify the Debtor's counsel in writing either (i) how the Aggregate Claim will be allocated among each of the Nonprofit Creditors for voting purposes only, or (ii) whether one of the Nonprofit

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Creditors is authorized to vote the Aggregate Claim amount on behalf of all of the Nonprofit Creditors for voting purposes only.

- 6. Definitive Documentation. The Settlement Agreement is subject to definitive and final documentation between the parties (e.g., review of the Amended Plan and related documents, including the Confirmation Order). The parties and their advisors shall negotiate in good faith with respect to the definitive documentation contemplated by the Settlement Agreement or otherwise necessary to effectuate the terms and conditions of the Settlement Agreement, including, but not limited to, the Amended Plan, the Amended Plan related documents, the Confirmation Order, extensions filed with respect to the appellate proceedings and dismissal of the Appeal, which shall be in form and substance reasonably acceptable to the parties, on the terms and subject to the conditions as substantially set forth in the Settlement Agreement. Furthermore, subject to the terms of the Settlement Agreement, each of the parties and their advisors shall use their commercially reasonable efforts to (A) support and complete all transactions contemplated thereby; (B) take any and all necessary and appropriate actions in furtherance of the transactions contemplated thereby; and (C) refrain from taking any action, causing an affiliate or any third party to take any action, or encouraging any affiliate or third party to take any action, inconsistent with the Settlement Agreement.
- 7. Further Cooperation. Except as expressly set forth herein, nothing in the Settlement Agreement shall prejudice or limit the Judgment Creditors' rights to file, pursue, and/or oppose any motion or other relief in this Bankruptcy Case, provided that such opposition or other relief sought by the Judgment Creditors is consistent with the Settlement Agreement and is not for the purpose of, and could not reasonably be expected to have the effect of, hindering, delaying or preventing the confirmation of the Amended Plan; and further provided that the Judgment Creditors shall not file, pursue, vote against or otherwise oppose the following: (i) the Settlement Agreement or the Amended Plan (provided that the Amended Plan shall be consistent with the terms hereof); and (ii) any motions or other relief (including through the Amended Plan) seeking financing from third parties and/or a refinancing of the Debtor's Real Property in furtherance of making the Plan Payments contemplated in the Amended Plan (provided that such motions shall be consistent with the terms of the Settlement Agreement).

Pursuant to Bankruptcy Code §§ 1123(a)(5), 1123(b)(3), and 1123(b)(6), as well as Bankruptcy Rule 9019, and in consideration for the Plan Payments and other benefits provided under the Amended Plan, the provisions of the Amended Plan will constitute a good faith compromise and settlement of all claims and controversies relating to the rights that a Holder of a Claim may have against the Debtor with respect to any Claim or any distribution on account thereof. The entry of the Confirmation Order will constitute the Bankruptcy Court's approval, as of the Effective Date, of the Settlement Agreement, all compromises and settlements of all such claims or controversies

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identified therein, and the Bankruptcy Court's finding that all such compromises and settlements are (i) in the best interest of the Debtor, the Estate, and its creditors; and (ii) fair, equitable, and reasonable. This comprehensive compromise and settlement is a critical component of the Amended Plan and is designed to provide a resolution that will enable Debtor to quickly move forward with consummation of this Amended Plan, and to otherwise avoid a contested plan confirmation process that could take months to resolve, and which would delay and undoubtedly reduce the distributions that ultimately would be available for creditors.

D. The Post-Effective Date Term Loan

On July 12, 2022, TCB provided Debtor with the LOI, which describes the following key proposed terms and conditions of a credit facility to be provided to Debtor by TCB to refinance FCB's existing loan on the Real Property and otherwise assist Debtor in being able to fund the Plan Payments contemplated hereunder:⁴

- (i) *Principal Amount*: \$1,500,000.00.
- (ii) *Interest Rate*: Variable Rate of WSJ's Prime Rate (currently 4.75%) plus 0.25%. To include a Floor of 4.00% and a Ceiling of 6.00%.
- (iii) *Repayment*: Monthly principal and interest payments based on a 20-year amortization with all remaining principal and interest due on the Maturity Date.
- (iv) *Prepayment*: No prepayment fee unless Term Loan is repaid with funds from another lender. Prepayment fee as follows: 5% fee if prepayment is made before first anniversary of the Term Loan; 5% fee if prepayment is made before second anniversary of the Term Loan; 4% fee if prepayment is made before third anniversary of the Term Loan; 4% fee if prepayment is made before fourth anniversary of the Term Loan; 3% fee if prepayment is made before fifth anniversary of the Term Loan; 2% fee if prepayment is made before sixth anniversary of the Term Loan; 1% fee if prepayment is made before seventh anniversary of the Term Loan.
- (v) *Maturity Date*: 7 years.

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⁴ The following is intended as a summary only. In the event of any inconsistencies between the summary and the LOI, the terms of the LOI shall control.

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(vii) Fees/Costs and Expenses: Document fee of \$500.00, plus Debtor to reimburse TCB for all charges, costs and expenses incurred by TCB in connection with the Term Loan, including without limitation, all costs for real estate appraisals, due diligence, title insurance and escrow, filing and recording fees and TCB's attorney fees and expenses.

- (viii) Collateral: A lien of not less than first priority on the Real Property and associatedCell Tower lease payment stream.
- (ix) Guaranties: All indebtedness of Debtor shall be guaranteed by Signal Hill Petroleum, Inc.
- (x) Representations & Warranties, Covenants: TCB's standard representations and warranties, including the covenants specifically identified in the LOI.

A copy of the LOI is being filed contemporaneously herewith and is attached as <u>Exhibit 4</u> to the Plan Exhibits List. Debtor will file a binding commitment letter or other definitive documents further evidencing the Term Loan in a supplement to the Plan Exhibits List at least two weeks prior to the Confirmation hearing.

IV.

SUMMARY OF THE AMENDED PLAN OF REORGANIZATION

A. What Creditors Will Receive Under the Amended Plan

As required by the Bankruptcy Code, the Amended Plan classifies Claims and Interests in various classes according to their right to priority. The Amended Plan states whether each class of Claims is Impaired or Unimpaired. The Amended Plan provides the treatment each class will receive. The Amended Plan and the Plan Payments contemplated hereunder will be funded by Debtor's Cash on Hand as of the Effective Date, estimated at approximately \$1.2 million, as further set forth in the Feasibility Model attached as Exhibit 2 to the Plans Exhibits List, which estimated Cash on Hand includes net proceeds obtained through the Term Loan, as well as certain payments made to Debtor from its subsidiaries. Holders of Allowed Unsecured Claims also will be entitled to receive, in addition to their pro rata share of the Aggregate Plan Payment Amount, a pro rata share of the Net Insurance Proceeds, if any, received by the Reorganized Debtor. The following is a summary

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of the anticipated estimated Allowed Claims and their treatment under this Amended Plan, all as explained in greater detail below:

Type of Claim	Estimated Aggregate Allowed Amount	Proposed Treatment <u>Under Amended Plan</u>	Entitled to <u>Vote</u>
Administrative Claims (Non-Professionals)	\$0.00	Paid in full	No
Administrative Claims (Professionals) ⁵	$$868,000.00^6$	Paid in full	No
Secured Claim of FCB (Class 1)	\$707,734.00 (as of 7/14/22)	FCB to be paid in full on the Effective Date	No
Priority Tax Claims	\$26,646.40	Paid in full	No
Priority Unsecured Claims (Class 2)	\$0.00	Paid in full	No
General Unsecured Claims (Class 3)	\$2,637,732.98	Paid pro rata share of: (i) Aggregate Plan Payment Amount on the Effective Date, and (ii) Net Insurance Proceeds, if any, upon recovery by the Estate	Yes

B. <u>Unclassified Claims</u>

Certain types of claims are not placed into voting classes; instead, they are unclassified. In accordance with section 1123(a)(1) of the Bankruptcy Code, Administrative Claims and Priority Tax Claims are not classified and they are not considered Impaired, and they do not vote on the Amended Plan because they are automatically entitled to specific treatment provided in the Bankruptcy Code. As a result, Debtor has not placed the following claims in a class:

1. Administrative Claims

Administrative Claims include any cost or expense of administration allowed against Debtor under § 503(b) of the Bankruptcy Code. Debtor must pay all Administrative Claims in full. If an

⁵ This category includes bankruptcy professionals, as well as non-bankruptcy professionals retained by Debtor to provide services in the ordinary course of its business.

⁶ This amount represents the estimated aggregate accrued amounts up to the Effective Date for professionals employed by order of the Bankruptcy Court as of July 1, 2022, excluding amounts paid by Debtor after the Petition Date and prior to the Effective Date pursuant to orders of the Bankruptcy Court.

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Administrative Claim is Disputed, the Bankruptcy Court must determine the validity and amount of the Administrative Claim, or in other words, "allow" the Administrative Claim. Any Administrative Claim that is undisputed and is due and owing on the Effective Date must be paid in accordance with this Amended Plan, or upon such other terms as agreed upon by Debtor and the Holder of such Administrative Claim or by order of the Bankruptcy Court. If the Administrative Claim is disputed, payment will be made only after the Administrative Claim is allowed by the Bankruptcy Court.

On, or as soon as reasonably practicable after, the latest of (a) the Effective Date, (b) the date on which an Administrative Claim becomes an Allowed Administrative Claim, or (c) the date on which an Allowed Administrative Claim becomes payable under any agreement relating thereto, each Holder of such Allowed Administrative Claim shall receive, in full and final satisfaction, settlement, release, and discharge of, and in exchange for, such Allowed Administrative Claim, Cash equal to the unpaid portion of such Allowed Administrative Claim. Notwithstanding the foregoing, (y) any Allowed Administrative Claim based on a liability incurred by a Debtor in the ordinary course of business during the Bankruptcy Case may be paid in the ordinary course of business in accordance with the terms and conditions of any agreement relating thereto and (z) any Allowed Administrative Claim may be paid on such other terms as may be agreed to between the Holder of such Claim and Debtor or the Reorganized Debtor.

Debtor here has two general types of Administrative Claims that may arise in the Case: the "Ordinary Course of Business Administrative Claims" and the "Professional Administrative Claims."

• "Ordinary Course of Business Administrative Claims": Because Debtor continued to operate post-petition, creditors that continued to do business with Debtor and provide goods or services to Debtor in the ordinary course of business are entitled to be paid in full for the goods or services provided post-petition. This ordinary course of business debt incurred by Debtor after the Petition Date will be paid on an ongoing basis as incurred in accordance with the ordinary business practices and terms between Debtor and its creditors, and as such Debtor believes that the amount of accrued but unpaid ordinary course of business Administrative Claims as of the Effective Date will be zero.

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"Professional Administrative Claims": Administrative Claims also include any postpetition fees and expenses of Professionals, including the Allowed Claim of Debtor's attorneys and financial advisors employed upon Court authority to render services to Debtor during the course of the Case. These fees and expenses must be noticed to creditors and approved by the Bankruptcy Court prior to payment. The following is a list of estimated, unpaid Professional Administrative Claims that have accrued or will accrue from the Petition Date through the Effective Date that Debtor anticipates satisfying as part of the Amended Plan, subject to any required applications and further Court Orders.⁷

Professional	Estimated Allowed Claim	Basis of Claim
Subchapter V Trustee	\$20,000	Professional Fees
Sklar Kirsh, LLP	\$440,000	Professional Fees (General Bankruptcy Counsel)
Office of the UST	\$0	No UST fees are required in a Subchapter V
Arch + Beam	\$93,000	Professional Fees (Financial Advisors)
Special Counsel Retained Under § 327(e)	\$240,000	Professional Fees (§ 327(e) Special Counsel)
Court Appointed Fee Examiner	\$75,000	Professional Fees

Notwithstanding the foregoing proposed treatment for Administrative Claims generally, the Bankruptcy Court must rule on all Professional fees listed in the above chart before the fees will be allowed. For all fees, the Professional in question must file and serve a properly noticed fee application and the Bankruptcy Court must rule on the application. Only the amount of fees allowed by the Bankruptcy Court will be owed and required to be paid under this Amended Plan.

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⁷ Debtor also anticipates filing an application to retain a certified public accounting firm to assist in preparing Debtor's tax returns and audited financial statements. The Feasibility Model takes into account any amounts estimated to be paid to such professional, subject to further order of the Bankruptcy Court.

The amounts set forth above are estimates made by the respective Professionals of the approximate amount which will be due after the application of any retainer.

All final requests for payment of Administrative Claims by Professionals pursuant to Bankruptcy Code sections 327, 328, 330, 331, 363, 503(b), or 1103 must be made by application filed with the Bankruptcy Court no later than forty-five (45) calendar days after the Effective Date, unless otherwise ordered by the Bankruptcy Court. On the Effective Date, the Reorganized Debtor shall establish the Professional Fee Reserve to pay in full all such Allowed Administrative Claims within ten (10) business days of a Final Order allowing and approving such Administrative Claims, or at such other time as may be mutually agreed to by the Reorganized Debtor and such Professional. For the avoidance of doubt, the Professional Fee Reserve is an estimate and shall not be construed as a cap on the Reorganized Debtor's obligation to pay in full such Allowed claims.

Following the Effective Date, the Reorganized Debtor shall be entitled to employ such professionals (including any of the Professionals) that the Reorganized Debtor deems appropriate and to pay the fees and expenses incurred by such professionals in the ordinary course of the Reorganized Debtor's Business without any further order of the Bankruptcy Court.

2. Priority Tax Claims

Priority Tax Claims include certain unsecured income, employment and other taxes described by Bankruptcy Code § 507(a)(8). The Bankruptcy Code requires that each Holder of such Priority Tax Claim receive regular installment payments of such claim in deferred cash payments, over a period not exceeding five years from the Petition Date, in a manner not less favorable than the most favored nonpriority General Unsecured Claim provided for by the Amended Plan (other than cash payments made to a class of creditors under § 1122(b)). The only Priority Tax Claims either scheduled and/or filed (that were not subsequently withdrawn) were as follows:

Holder Claim Amount		Basis of Claim and Status	
Internal Revenue Service	\$23,711.00	Scheduled by Debtor relating to Deferred Payroll	
internal Revenue Service	\$25,/11.00	Tax Payments pursuant to the CARES Act	
Internal Revenue Service \$2,935.40 Proof of claim 1 (amended)		Proof of claim 1 (amended)	
Sacramento County Tax	\$25,000	Scheduled by Debtor relating to Real Property	
Collector	\$23,000	taxes, which claim has been paid in full in the	

ordinary course of business prior to the Effective
Date

Debtor believes that the Priority Tax Claim of the Sacramento County Tax Collector for Real Property taxes has been paid in full in the ordinary course of business, and as such, the only remaining Allowed Priority Tax Claim that will receive any distributions under the Amended Plan is the Internal Revenue Service in the aggregate amount of \$26,646.40.

Except to the extent that the Holder of an Allowed Priority Tax Claim has agreed to a less favorable treatment of such Claim, on, or as soon as reasonably practicable after the latest of (a) the Effective Date, (b) the date on which such Priority Tax Claim becomes an Allowed Priority Tax Claim, (c) the date on which such Allowed Priority Tax Claim is otherwise due and payable, and (d) such other date as mutually may be agreed to by and between Debtor and the Holder of such Priority Tax Claim, each Holder of an Allowed Priority Tax Claim shall receive, in full and final satisfaction, release, and discharge of, and in exchange for, such Allowed Priority Tax Claim, Cash equal to the unpaid portion of such Allowed Priority Tax Claim.

C. <u>Classified Claims and Interests</u>

Pursuant to Bankruptcy Code § 1122, set forth below is a designation of Classes of Claims against Debtor. A Claim is placed in a particular Class only to the extent that the Claim falls within the description of that Class and is classified in other Classes to the extent that any portion of the Claim falls within the description of such other Classes. A Claim is also placed in a particular Class for the purpose of receiving distributions pursuant to this Amended Plan only to the extent that such Claim is an Allowed Claim in that Class, and such Claim has not been paid, released, or otherwise settled prior to the Effective Date.

<u>Class</u>	Claim or Interest	Impaired/Unimpaired	Entitled to Vote
1	FCB Secured Claim	Unimpaired	NO
2	Priority Unsecured Claims	Unimpaired	NO
3	General Unsecured Claims	Impaired	YES

1. Class of FCB Secured Claim (Class 1)

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Secured claims are claims secured by liens on property of the Estate. Only FCB holds a secured pre-petition claim, which claim is provided the following treatment under the Plan:

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Class 1: FCB

Holder

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Description and Treatment of Secured Claim
FCB shall have an Allowed Secured Claim as set forth in Proof of
Claim 8-1 filed by FCB only as it relates to that portion of the
claim asserted as a secured claim and less any amounts that have
been satisfied during the pendency of the Bankruptcy Case. The
Debtor and FCB agree that, as of July 14, 2022, the amount of
such Allowed Secured Claim is \$707,734.00, inclusive of all
accruing interest, fees (including attorneys' fees), costs, charges,
and pre-payment penalties that may be due under the Loan
Documents. From the date of this Plan through the Effective
Date, such Allowed Secured Claim amount shall continue to
accrue interest, fees, costs, and charges, pursuant to the Loan
Documents, less any going forward postpetition payments by the
Debtor. On the Effective Date, FCB shall be paid in full on
account of its Allowed Secured Claim in Cash from the escrow
opened to facilitate the closing of the Term Loan. In the event that
there is any dispute regarding the amount of such Allowed
Secured Claim, the undisputed amount of such claim shall be paid
from the escrow opened to facilitate the closing of the Term Loan
and the remaining disputed portion of such claim shall be held by
the Reorganized Debtor in trust, with the lien securing the FCB
Secured Claim attaching to the proceeds of the Term Loan up to
the disputed amount delivered to the Reorganized Debtor.
Except as provided in this section, and notwithstanding §
114l(c) or any other provision of the Bankruptcy Code, all
valid, enforceable and perfected prepetition liens of FCB in
the Real Property and Rents shall be extinguished and
terminated on the Effective Date.
All other Hagegyand Claims of ECD is alwaling the sum of
All other Unsecured Claims of FCB, including the unsecured

claims asserted in Proofs of Claim 8-1 and 9-1 filed with the

Bankruptcy Court, shall receive the treatment set forth for

Unsecured Claims as set forth in Class 3.

Description and Treatment of Secured Claim

2. Class 2: Class of Priority Unsecured Claims

Certain priority claims that are referred to in Bankruptcy Code § 507(a) are required to be placed in Classes. No Priority Unsecured Claims were scheduled by Debtor or filed against Debtor, and Debtor believes that any such claims have been satisfied in full.

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Although no Priority Unsecured Claims have been filed, and Debtor is not aware of any such claims, if any Priority Unsecured Claims are Allowed, such claims will be satisfied under the Amended Plan as follows: except to the extent that the Holder of an Allowed Priority Unsecured Claim has agreed to a less favorable treatment of such Claim, on, or as soon as reasonably practicable after the latest of (a) the Effective Date, (b) the date on which such Priority Unsecured Claim becomes an Allowed Priority Unsecured Claim, (c) the date on which such Allowed Priority Unsecured Claim is otherwise due and payable, and (d) such other date as mutually may be agreed to by and between Debtor and the Holder of such Priority Unsecured Claim, each Holder of an Allowed Priority Unsecured Claim shall receive, in full and final satisfaction, release, and discharge of, and in exchange for, such Allowed Priority Unsecured Claim, Cash equal to the unpaid portion of such Allowed Priority Unsecured Claim.

3. Class 3: Classes of General Unsecured Claims

General Unsecured Claims are unsecured Claims not entitled to priority under Bankruptcy Code § 507(a). All Class 3 Claims, to the extent not deemed Allowed under the terms of the Amended Plan, may be disputed by Debtor in accordance with the procedures set forth in the Amended Plan. The following identifies Class 3 Claims that are entitled to vote and receive distributions under the Amended Plan, together with the asserted amount of each Allowed Claim.

<u>Unsecured Creditor</u>	Allowed General Unsecured Claim	Estimated Pro Rata Payment on Effective Date
Alcantar Law Group	\$900.00	\$247.37
Alcorn Law Corporation	\$340.00	\$93.45
Alston & Bird LLP	\$68,072.84	\$18,710.31
Californians for Energy Independence	\$100,000.00	\$27,485.73
First Citizens Bank	\$1,144.10	\$314.46
Manatt, Phelps & Philips, LLC	\$101,791.50	\$27,978.13
Hilton Long Beach	\$1,000.00	\$274.86

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Littler Mendelson, PC	\$325.00	\$89.33
Center For Biological Diversity; South Central Youth Leadership Coalition; and Youth for Environmental Justice	\$1,316,116.00	\$361,744.02
Internal Revenue Service	\$293.54	\$80.68
City of Los Angeles	\$1,047,750.00	\$287,981.68
TOTAL:	\$2,637,732.98	\$725,000.03

Except to the extent that the Holder of an Allowed General Unsecured Claim has agreed to a less favorable treatment of such Claim, Allowed General Unsecured Claims shall receive; (i) a pro rata share of the Aggregate Plan Payment Amount; plus (ii) a pro rata share of the Net Insurance Proceeds, if any. For clarity purposes, no Allowed General Unsecured Claim shall accrue, or otherwise be entitled to receive, any interest.

Debtor shall pay the Aggregate Plan Payment Amount to each Holder of Allowed General Unsecured Claims in Cash equal to its pro rata distribution of the Aggregate Plan Payment Amount on the latest of (a) the Effective Date or as soon as reasonably practicable thereafter, (b) the date on which such Disputed General Unsecured Claim becomes an Allowed General Unsecured Claim, and (c) such other date as mutually may be agreed to by and between Debtor and the Holder of such Allowed General Unsecured Claim.

The estimated percentage recovery to Holders of Allowed General Unsecured Claims in Class 2 on account of the Aggregate Plan Payment Amount is estimated to be between 27% to 28%, based upon all of the General Unsecured Claims identified above, which claims shall be considered Allowed Claims. The anticipated percentage recovery on account of General Unsecured Claims, however, may be further adjusted and subject to change based on the recovery of any Net Insurance Proceeds, or subsequent claims or amendment of claims as allowed by the Court.

D. Reservation of Rights with Respect to Claims

Except as otherwise provided in this Amended Plan, nothing shall affect Debtor's or the Reorganized Debtor's rights and defenses, both legal and equitable, with respect to any Claims or the right to object to any Claim that is not an Allowed Claim under the Plan, including all rights

Claims in Unimpaired Classes.

MEANS OF EFFECTUATING THE AMENDED PLAN

V.

with respect to legal and equitable defenses to setoffs against or recoupments of Claims, including

A. Funding for the Amended Plan

The Plan Payments will be funded by Debtor's Cash on Hand as of the Effective Date. Holders of General Unsecured Claims also will be entitled to share pro rata in any Net Insurance Proceeds received by the Reorganized Debtor.

In support of this Amended Plan, Debtor has provided historical financial information attached as Exhibit 8 to the Plan Exhibits List, as well as the Appraisal Report attached as Exhibit 9 to the Plan Exhibits List. As of the Petition Date and as reported on the Schedules, Debtor reported assets with a value of approximately \$2 million and liabilities (including contingent, unliquidated and disputed liabilities) of approximately \$3.68 million. As discussed in greater detail above, prior to the Attorneys' Fee Award, Debtor was solvent and successfully operated its business for over 45 years. Debtor's profit and loss statements in the past four (4) fiscal years preceding the Petition Date shows Debtor's net operating cash flows for FY 2018 through FY 2021 (excluding the PPP Loan) averaged approximately \$78,000 per year, with \$231,573 in FY 2021 being the highest positive net operating cash flow and (\$84,607) in FY 2019 being the lowest negative net operating cash flow.

Like many businesses, by the third quarter of Debtor's FY 2020, Debtor's operations were beginning to feel the negative fiscal impacts spurred by the COVID-19 pandemic. For example, Debtor's membership dues, which comprise most of Debtor's annual revenue, declined by 8% in FY 2021 from the prior fiscal year. Likewise, the pandemic also affected participation at and support of the annual meetings and other special meetings that typically boosted Debtor's annual revenues, resulting in lower net proceeds from such events.

Despite the negative impact on revenues resulting from COVID-19, Debtor was able to continue to operate and remain solvent due to, among other things, corresponding cost cutting measures and pandemic related funding, including the PPP Loan. For example, COVID-19

dramatically impacted Debtor's spending on field services, including travel and other related expenses, from approximately \$170,000 in each of FY 2018 and FY 2019, down to less than \$30,000 in FY 2021. Similarly, over the past two years, Debtor has gone from eight staff members to four, which staff reduction reduced Debtor's payroll costs from approximately \$1.6 million for FY 2019 to approximately \$1 million expected in FY 2022. This reduction in payroll costs excludes additional savings Debtor realizes from a reduced staff, including, without limitation, reductions in insurance costs, travel, overhead, and other auxiliary costs.

The Feasibility Model takes into account Debtor's pre-pandemic historical performance, as well as the more recent decline in both revenues and costs resulting from the post-pandemic economy. The Feasibility Model further contemplates the equity value that Debtor will realize from the refinance of the Real Property pursuant to the Term Loan and the upstream in cash from its subsidiaries. Finally, in order to make the Plan Payments on the Effective Date contemplated in this Amended Plan and the Settlement Agreement, post-Effective Date Debtor will continue to implement additional cost saving measures and reduced growth, primarily in the areas of advocacy/public affairs, sponsorships/memberships, and payroll, as well as implement a disbursement management process that will enable Debtor to manage its cash flow to insure sufficient monthly operational liquidity. As set forth in the Feasibility Model, Debtor's current cash holdings, together with the projected net income from the on-going business operations and the equity from the refinance of the Real Property, ensures that the Amended Plan is feasible in that the Business can continue to operate successfully post-Effective Date without the risk of becoming insolvent after, or as a result of, substantial consummation of the Amended Plan.

B. <u>Post-Confirmation Management</u>

The post-confirmation management of the Reorganized Debtor shall remain the same as Debtor's pre-confirmation management. On the Effective Date, the Reorganized Debtor will continue to be managed in the same manner and by the same board of directors, chairman, chief executive officer and other executive committee members as it is currently managed and in accordance with its applicable operating agreement. Rock Zierman shall continue to serve as the Chief Executive Officer of the Reorganized Debtor following confirmation, and Stephen Layton

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shall continue to serve as the Chairman of the board of directors. All other members and positions on the board of directors and the executive committee, as set forth on Exhibit 5, shall remain the same following the Effective Date.

On the Effective Date, all such fiduciaries will be deemed to have been appointed automatically without any requirement of further action by members, creditors, directors, or managers of Debtor or the Reorganized Debtor. Each of the matters provided for under this Amended Plan involving the corporate structure of Debtor or the Reorganized Debtor or any corporate action to be taken by, or required of, Debtor or the Reorganized Debtor shall be deemed to have occurred and be effective as provided herein, and shall be authorized, approved and, to the extent taken prior to the Effective Date, ratified in all respects without any requirement of further action by members, creditors, directors, or managers of Debtor or the Reorganized Debtor. Each of Debtor and the Reorganized Debtor, and their respective officers and designees, is authorized to execute, deliver, file, or record all contracts, instruments, releases, indentures, and other agreements or documents, and take such actions, as may be necessary or appropriate to effectuate and further evidence the terms and conditions of this Amended Plan, or to otherwise comply with applicable law.

C. Investigation and Prosecution of Claims and Causes of Action Including **Avoidance Actions**

Debtor or the Reorganized Debtor, as the case may be, may (but are not obligated to) investigate all claims and causes of action, including, but not limited to, any claims or causes of action under any of Bankruptcy Code §§ 544, 546, 547, 548, 550, 551 and 552, or of Debtor and this Estate and determine which, if any, should be prosecuted. All such claims and causes of action of Debtor and its Estate are preserved by the Amended Plan unless otherwise indicated, and the Reorganized Debtor shall have the full power and authority to file, prosecute, settle, adjust, retain, enforce or abandon any such claim or cause of action as the representative of Debtor's Estate under Bankruptcy Code § 1123(b) or otherwise, whether such claims and causes of action were commenced by Debtor prior to the Effective Date or by the Reorganized Debtor after the Effective Date.

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Nothing contained in the Amended Plan shall constitute a waiver or release by Debtor or the Reorganized Debtor of any rights or of any defenses Debtor or the Reorganized Debtor may have with respect to any such claims and causes of action. Based upon Debtor's preliminary investigation, Debtor does not anticipate filing any avoidance actions. Although Debtor reserves all rights to later fully investigate and pursue any avoidance actions, Debtor does not intend to do so prior to Confirmation.

D. <u>Disbursing Agent and Post-Confirmation Services of the Subchapter V</u> Trustee

The Reorganized Debtor will act as the Disbursing Agent, and all payments to Holders of Allowed Claims required by the Amended Plan will be made either directly from the Reorganized Debtor or directly from any escrow established as part of the closing on the Term Loan. Payment will be by bank check, business check, wire transfer, or bank-to-bank systems such as Zelle or "bill pay," or any other method that may be agreed between the Reorganized Debtor and any specific creditor, which is designed to quickly, accurately, and inexpensively disburse the funds to creditors under the Amended Plan. Regardless of whether the Amended Plan is confirmed under Bankruptcy Code § 1191(a) (consensual) or §1191(b) (non-consensual), the Subchapter V Trustee's duties terminate with substantial consummation of the Amended Plan. For clarity purposes, the Amended Plan shall be deemed substantially consummated on the Effective Date, and thus the Subchapter V Trustee's duties shall terminate on the Effective Date.

E. Objections to Claims

Pursuant to Bankruptcy Code § 502(a), any party in interest may assert objections to claims. Objections to claims, other than objections to the Allowed General Unsecured Claims identified herein (which such Claims shall be deemed Allowed), shall be filed no later than 15 days after the date of entry of the Confirmation Order confirming the Amended Plan, or as such deadlines may be extended by the Bankruptcy Court. As provided by Bankruptcy Code § 502(c), the Bankruptcy Court may estimate any contingent or unliquidated Disputed Claim for purposes of confirmation of the Amended Plan. The Bankruptcy Court shall retain jurisdiction

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over Debtor, the Reorganized Debtor and the Case to resolve such objections to claims following the confirmation of the Amended Plan.

Nothing contained in the Amended Plan shall constitute a waiver or release by Debtor of any rights of setoff or recoupment, or of any defense, it may have with respect to any claim. The Disbursing Agent will withhold from property to be distributed under the Amended Plan and will place in reserve a sufficient amount of cash to be distributed on account of Disputed Claims that have not been allowed as of the date of distribution to creditors of any particular class as if such claims were allowed in full; provided, however, that such reserve shall not be required for Disputed Claims that are Disallowed under this Amended Plan.

F. <u>Interest Pending Allowance of Claims</u>

In the order confirming the Amended Plan, or in some other order of the Bankruptcy Court, interest shall not accrue on Claims and no Holder of a Claim shall be entitled to interest accruing on or after the Petition Date on any Claim. To the extent Debtor or any other party in interest objects to the allowance of any Claim, nothing in the Amended Plan or herein shall be deemed to imply or create for the holders of any Disputed Claims any entitlement to receive interest upon the allowed amount of any such Disputed Claims as a result, *inter alia*, of the delay in payment of such Claims, except as expressly stated in the treatment pursuant to the Amended Plan.

G. Distribution to be Made Pursuant to the Amended Plan

Distributions to be made by Debtor or the Reorganized Debtor on any particular date on account of any claim shall be made on such date or as promptly thereafter as practicable. Distributions to be made under the Amended Plan shall be in U.S. currency and shall be made, at the sole election of the Disbursing Agent, by bank check, business check, wire transfer, or bank-to-bank systems such as Zelle or "bill pay," or any other method that may be agreed between Debtor and any specific creditor, which is designed to quickly, accurately, and inexpensively disburse the funds to creditors under the Amended Plan.

Except as otherwise agreed to by the Disbursing Agent in writing, distributions to be made to Holders of Allowed Claims pursuant to the Amended Plan may be delivered by regular mail, postage prepaid, to the address shown in Debtor's schedules, as they may from time to time be

amended in accordance with Bankruptcy Rule 1009, or, if a different address is stated in a proof of claim duly filed with the Bankruptcy Court, to such address.

Checks issued by the Disbursing Agent to pay Allowed Claims shall be null and void if not negotiated within sixty (60) days after the date of issuance thereof. Requests for reissuance of any check shall be made to the Reorganized Debtor by the holder of the Allowed Claim to whom such check originally was issued, prior to the expiration of ninety (90) days from the date of issuance of such check. After such date, the claim shall be deemed Disallowed and the monies otherwise payable on account of such claim shall revest in the Reorganized Debtor free and clear of all claims and interest.

In connection with the Amended Plan and any instruments issued in connection therewith, the Reorganized Debtor shall comply with all applicable withholding and reporting requirements imposed by any federal, state or local taxing authority, and all distributions under the Amended Plan shall be subject to any such withholding or reporting requirements.

H. <u>Exculpations and Releases</u>

To the maximum extent permitted by law, none of Debtor, the Estate, nor any of its employees, agents, members, directors, representatives, or the professionals employed or retained by any of them, whether or not by Bankruptcy Court order (each, a "Released Person"), shall have or incur liability to any person or entity for an act taken or omission made in good faith, and not those rising to the level of willful misconduct or gross negligence, in connection with or related to the formulation of the Initial Plan, the Amended Plan, or a contract, instrument, release, or other agreement or document created in connection therewith (including the Settlement Agreement), the solicitation of acceptances for or confirmation of the Amended Plan, or the consummation and implementation of the Amended Plan and the transactions contemplated therein that occurred in relation to the Amended Plan approval process during the Case. Each Released Person shall in all respects be entitled to reasonably rely on the advice of counsel with respect to its duties and responsibilities under the Amended Plan.

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Injunctions

The occurrence of the Effective Date after the entry of the Confirmation Order shall enjoin the prosecution, whether directly, derivatively or otherwise, of any claim, obligation, suit, judgment, damage, demand, debt, right, cause of action, liability or interest released, discharged or terminated pursuant to the Amended Plan.

Except as provided in the Amended Plan or the Confirmation Order, as of the Effective Date, all entities that have held, currently hold or may hold a claim or other debt or liability that is discharged or an interest or other right of an equity security holder that is terminated pursuant to the terms of the Amended Plan are enjoined from taking any of the following actions against Debtor and the Estate for collection of any portion of their claim or their property on account of any such discharged claims, debts or liabilities or terminated interests or rights so long as Debtor complies with the terms of the Amended Plan: (i) commencing or continuing, in any manner or in any place, any action or other proceeding; (ii) enforcing, attaching, collecting or recovering in any manner any judgment, award, decree or order; (iii) creating, perfecting or enforcing any lien or encumbrance; (iv) asserting a setoff, right of subrogation or recoupment of any kind against any debt, liability or obligation due to Debtor; (v) commencing or continuing any action in any manner, in any place that does not comply with or is inconsistent with the provisions of the Amended Plan.

J. Risk Factors

The proposed Amended Plan has the following risk: Debtor believes that risks to payment herein are de minimis as it anticipates that it will have sufficient funds from Cash on Hand as of the Effective Date and from operations following the Effective Date to make the Plan Payments as required under the Amended Plan; provided, however, that the terms and conditions of the Term Loan that is expected to include the net proceeds.

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K. <u>Executory Contracts and Unexpired Leases</u>

1. Assumptions

The leases and contracts identified on Exhibit 6 (collectively, the "Assumed Contracts")⁸ shall be assumed as obligations of the Reorganized Debtor under the Amended Plan. Assumption means that Debtor has elected to continue to perform the obligations under such Assumed Contracts. Debtor believes that such Assumed Contracts are current and therefore no cure amounts are due, other than the two Assumed Contracts identified on Exhibit 6 with aggregate Cure Amounts totaling less than \$1,000.00. To the extent that any of the counter-parties to the Assumed Contracts are listed on the Schedules with a claim amount (whether or not listed as contingent, liquidated or disputed) or have otherwise filed a proof of claim in the Case, such Scheduled or filed claims shall be deemed satisfied in full by the treatment provided in this Section K.1 and payment of the Cure Amount, if any, on the Effective Date.

From and after the Effective Date, Debtor's insurance policies in existence as of the Effective Date also shall be reinstated and continued in accordance with their terms and, to the extent applicable, shall be deemed Assumed Contracts assumed by Debtor pursuant to section 365 of the Bankruptcy Code. Nothing in the Amended Plan shall affect, impair or prejudice the rights of the insurance carriers or Debtor under the insurance policies in any manner, and such insurance carriers and Debtor shall retain all rights and defenses under such insurance policies, and such insurance policies shall apply to, and be enforceable by and against, Debtor in the same manner and according to the same terms and practices applicable to Debtor, as existed prior to the Effective Date.

The Confirmation Order shall constitute an order approving the assumption of Debtor's Assumed Contracts and insurance policies. Debtor may amend <u>Exhibit 6</u> prior to the Confirmation Hearing to remove and/or add executory contracts and unexpired leases to be assumed under the

⁸ Nothing herein shall be deemed an admission or determination that any of the Assumed Contracts, or any other leases and/or contracts that may be rejected pursuant to Article V.K.2 below, are executory or are not otherwise terminated or expired by their own terms, and Debtor and the Reorganized Debtor reserve all rights, arguments and defenses with respect thereto.

Amended Plan on at least 14 days' notice to counter-parties to such agreements and the Judgment Creditors prior to the hearing on Confirmation.

ANY OBJECTION TO THE PROPOSED ASSUMPTION, INCLUDING THE PROPOSED CURE AMOUNT AND ADEQUATE ASSURANCE OF FUTURE PERFORMANCE, OF ANY OF THE ASSUMED CONTRACTS shall be filed by the Amended Plan Objection Deadline; provided, however, that if Exhibit 6 is amended to add or remove an unexpired lease or executory contract 14 days prior to the Plan Objection Deadline or later, then any counter-party affected by such amendment shall have until 7 days prior to the Confirmation Hearing to file and serve such objection. In the event of such objection, the Reorganized Debtor shall not be obligated to make any distribution in respect of such Claim until such dispute is resolved by Final Order of the Bankruptcy Court or the agreement of the parties.

2. Rejections

Any unexpired lease or executory contract that is not designated as an Assumed Contract shall be deemed rejected as of the Confirmation Date (the "Rejected Contracts"). The Confirmation Order shall constitute an order approving the rejection of each of the Rejected Contracts.

THE BAR DATE FOR FILING A PROOF OF CLAIM BASED ON A CLAIM ARISING FROM THE REJECTION OF A LEASE OR CONTRACT shall be 30 days after entry of the Confirmation Order approving such rejection, subject to the Reorganized Debtor's right to object thereto. In the event of such objection, the Reorganized Debtor shall not be obligated to make any distribution in respect of such Claim until such dispute is resolved by Final Order of the Bankruptcy Court or the agreement of the parties. Any Claim based on the rejection of a contract or lease will be barred if the proof of claim is not timely filed, unless the Bankruptcy Court later orders otherwise.

L. Retention of Jurisdiction

Pursuant to sections 105(c) and 1142 of the Bankruptcy Code and notwithstanding entry of the Confirmation Order and the occurrence of the Effective Date, the Bankruptcy Court shall retain exclusive jurisdiction (unless otherwise indicated) over all matters arising out of, and related to, the

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Reorganization Case and this Amended Plan to the fullest extent permitted by law, including, among other things, jurisdiction to:

- (a) resolve any matters related to the assumption, assumption and assignment, or rejection of any executory contract or unexpired lease with respect to which Debtor or the Reorganized Debtor may be liable, and to hear, determine, and, if necessary, liquidate any Claims arising therefrom;
- (b) decide or resolve any motions, adversary proceedings, contested or litigated matters, and any other matters, and grant or deny any applications, involving Debtor that may be pending on the Effective Date:
- decide or resolve any motions, adversary proceedings, contested or litigated matters, and any other matters, and grant or deny any applications, involving objections to Claims filed after the Effective Date;
- (d) enter such orders as may be necessary or appropriate to implement or consummate the provisions of this Amended Plan and all contracts, instruments, releases, and other agreements or documents created in connection with this Amended Plan or the Confirmation Order:
- resolve any cases, controversies, suits, or disputes that may arise in connection with the consummation, interpretation, or enforcement of this Amended Plan or any contract, instrument, release, or other agreement or document that is executed or created pursuant to this Amended Plan, or any entity's rights arising from, or obligations incurred in connection with, this Amended Plan or such documents;
- (f) modify this Amended Plan before or after the Effective Date pursuant to section 1127 of the Bankruptcy Code, the Confirmation Order, or any contract, instrument, release, or other agreement or document created in connection with this Amended Plan or the Confirmation Order, or remedy any defect or omission, or reconcile any inconsistency, in any Bankruptcy Court order, this Amended Plan, the Confirmation Order, or any contract, instrument, release, or other agreement or document created in connection with this Amended Plan or the Confirmation Order, in such manner as may be necessary or appropriate to consummate this Amended Plan;
- hear and determine all applications for compensation and reimbursement of (g) expenses of Professionals under this Amended Plan or under sections 330, 331, 503(b) and 1129(a)(4) of the Bankruptcy Code; provided, however, that from and after the Effective Date the payment of fees and expenses of the Reorganized Debtor, including professional fees, shall be made in the ordinary course of business and shall not be subject to the approval of the Bankruptcy Court;
- issue injunctions, enter and implement other orders, or take such other actions as may be necessary or appropriate to restrain interference by any entity with consummation, implementation, or enforcement of this Amended Plan or the Confirmation Order;

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(i)	adjudicate controversies arising out of the administration of the Estate or the
implementation	on of this Amended Plan;

- (j) recover all assets of Debtor and property of the Estate, wherever located;
- (k) hear and determine causes of action by or on behalf of Debtor or the Reorganized Debtor;
- (l) enter and implement such orders as are necessary or appropriate if the Confirmation Order is for any reason, or in any respect, modified, stayed, reversed, revoked, or vacated, or distributions pursuant to this Amended Plan are enjoined or stayed;
- (m) hear and resolve all matters concerning state, local, and federal taxes in accordance with sections 346, 505 and 1146 of the Bankruptcy Code;
- (n) determine any other matters that may arise in connection with, or relate to, this Amended Plan, the Confirmation Order, or any contract, instrument, release, or other agreement or document created in connection with this Amended Plan or the Confirmation Order;
- (o) enforce all orders, judgments, injunctions, releases, exculpations, indemnifications, and rulings entered in connection with the Bankruptcy Case;
- (p) hear and determine such other matters related hereto that are not inconsistent with the Bankruptcy Code or title 28 of the United States Code;
- (q) any dispute between the Judgment Creditors and Debtor regarding the tendering of claims or litigation involving the Insurance Coverage; provided however, that Debtor's Case need not be reopened to file any motion or adversary proceeding to resolve such disputes regarding the Insurance Coverage; and
 - (r) enter an order closing the Bankruptcy Case.

If the Bankruptcy Court abstains from exercising, or declines to exercise, jurisdiction or is otherwise without jurisdiction over any matter, including the matters set forth above, the provisions of this Article shall have no effect upon and shall not control, prohibit, or limit the exercise of jurisdiction by any other court having jurisdiction with respect to such matter.

VI.

CONDITIONS PRECEDENT TO THE EFFECTIVE DATE

A. <u>Conditions Precedent to Effective Date</u>

The occurrence of the Effective Date shall not occur, and the Amended Plan shall not be consummated unless and until each of the following conditions has been satisfied:

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(a) the Bankruptcy Court shall have entered the Confirmation Order reasonably acceptable to the Judgment Creditors and consistent with the terms of the Settlement Agreement, including approval of the Settlement Agreement and the Term Loan, and such Confirmation Order shall become a Final Order;

- (b) Debtor shall have consummated the Term Loan, including effectuating the payment in full to FCB on account of its Allowed Secured Claim; and
- (c) the Professional Fee Reserve shall be funded by the Reorganized Debtor pursuant to Article IV.B.1 of the Amended Plan.

B. Effect of Non-Occurrence of Conditions to Effective Date

If each of the conditions to the Effective Date is not satisfied, upon notification filed by Debtor with the Bankruptcy Court, (i) the Confirmation Order shall be vacated; (ii) no distributions shall be made; (iii) Debtor, the Estate and all creditors shall be restored to the *status quo* as of the day immediately preceding the Confirmation Hearing as though the Confirmation Order was not entered; and (iv) all of Debtor's and the Estate's obligations with respect to Claims shall remain unchanged and nothing contained in the Amended Plan shall constitute a waiver or release of any Causes of Action by or against Debtor, the Estate, or any other person or prejudice in any manner the rights, claims, or defenses of Debtor, the Estate, or any other person.

C. Notice of the Effective Date

Promptly after the occurrence of the Effective Date, the Reorganized Debtor or its agent shall mail or cause to be mailed to all creditors a notice that informs such creditors of (i) entry of the Confirmation Order and the resulting confirmation of the Amended Plan; (ii) the occurrence of the Effective Date; (iii) the assumption, assignment, and rejection of executory contracts and unexpired leases pursuant to the Amended Plan, as well as the deadline for the filing of resulting rejection claims; (iv) the deadlines established under the Amended Plan for the filing of Administrative Claims, including Professional fee applications; and (v) such other matters as the Reorganized Debtor finds appropriate.

VII.

CONFIRMATION REQUIREMENTS AND PROCEDURES

The following discussion is intended solely for the purpose of alerting readers about basic confirmation issues, which they may wish to consider, as well as certain deadlines for

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filing claims. Debtor CANNOT and DOES NOT represent that the discussion contained below is a complete summary of the law on this topic.

PERSONS OR ENTITIES CONCERNED WITH CONFIRMATION OF THIS AMENDED PLAN SHOULD CONSULT WITH THEIR OWN ATTORNEYS BECAUSE THE LAW ON CONFIRMING A PLAN OF REORGANIZATION IS VERY COMPLEX.

Many requirements must be met before the Bankruptcy Court can confirm a plan of reorganization. Some of the requirements include that the Amended Plan must be proposed in good faith, acceptance of the Amended Plan, whether the Amended Plan pays creditors at least as much as creditors would receive in a Chapter 7 liquidation, and whether the Amended Plan is feasible. These requirements are not the only requirements for confirmation.

A. Who May Vote or Object

1. Who May Object to Confirmation of the Amended Plan

Any party in interest may object to the confirmation of the Amended Plan, but as explained below not everyone is entitled to vote to accept or reject the Amended Plan.

2. Who May Vote to Accept/Reject the Amended Plan

A creditor has a right to vote for or against the Amended Plan if that creditor has a Claim which is both (a) Allowed or Allowed for voting purposes; and (b) classified in an Impaired Class.

a) What Is an Allowed Claim

As noted above, a creditor must first have an Allowed Claim to have the right to vote. Generally, a proof of claim will be allowed, unless a party in interest brings a motion objecting to the claim. When an objection to a claim is filed, the creditor holding the claim or interest cannot vote unless the Bankruptcy Court, after notice and hearing, either overrules the objection or allows the claim or interest for voting purposes. THE BAR DATE FOR FILING A PROOF OF CLAIM IN THIS CASE WAS NOVEMBER 15,2021 FOR NON-GOVERNMENT ENTITIES.

A creditor may have an allowed claim even if a proof of claim was not timely filed. A claim is deemed allowed if (1) it is scheduled on Debtor's schedules and such claim is not scheduled as

disputed, contingent, or unliquidated and is not otherwise paid, and (2) no party in interest has objected to the claim.

Debtor or any party in interest shall file with the Bankruptcy Court its written objections, if any, to any proof of claim no later than the thirty (30) days following the Confirmation Date, or as such deadlines may be extended by the Bankruptcy Court, and cause the hearings on those objections to be convened on the first available dates which are convenient to the Bankruptcy Court. If such objections are not timely filed as provided herein, then the Disputed Claims in question will be deemed Allowed. Notwithstanding the foregoing, with respect to any Disputed Claim that is a Claim (i) scheduled by Debtor as contingent, unliquidated, or disputed for which the Holder of such Claim did not timely file a proof of claim, or (2) claimed in a proof of claim as zero or undetermined, such Disputed Claim shall <u>not</u> be entitled to vote and shall <u>not</u> be entitled to any distributions under this Amended Plan, and shall be deemed Disallowed.

b) What Is an Impaired Claim

As noted above, an Allowed Claim only has the right to vote if it is in a class that is Impaired under the Amended Plan. A class is Impaired if the Amended Plan alters the legal, equitable, or contractual rights of the members of that class. For example, a class comprised of general unsecured claims is Impaired if the Amended Plan fails to pay the members of that class 100% plus interest of what they are owed. In this Case, Debtor believes that Holders of Claims in Class 3 under the Amended Plan are Impaired, and that as a result can vote on the Amended Plan. For reasons stated below, members of Classes 1 and 2 are not entitled to vote on the Amended Plan. Parties who dispute Debtor's characterization of its claim or interest as being Impaired or Unimpaired may file an objection to the Amended Plan contending that Debtor has incorrectly characterized the class.

c) Who Is Not Entitled to Vote

The following four types of claims are not entitled to vote: (1) claims that have been Disallowed; (2) claims in Unimpaired Classes; (3) claims entitled to priority pursuant to Bankruptcy Code §§ 507(a)(1), (a)(2), (a)(4) and (a)(8); and (4) claims in classes that do not receive or retain any value under the Amended Plan. Claims in Unimpaired Classes are not entitled to vote because such classes are deemed to have accepted the Amended Plan. Claims entitled to priority pursuant to

Bankruptcy Code §§ 507(a)(l), (a)(2), and (a)(8) are not entitled to vote because such claims are not placed in classes, and they are required to receive certain treatment specified by the Bankruptcy Code.

Claims in classes that do not receive or retain any value under the Amended Plan do not vote because such classes are deemed to have rejected the Amended Plan. EVEN IF YOUR CLAIM IS OF THE TYPE DESCRIBED ABOVE, YOU MAY STILL HAVE A RIGHT TO OBJECT TO THE CONFIRMATION OF THE AMENDED PLAN.

3. Who Can Vote in More Than One Class

A creditor whose claim has been allowed in part as a Secured Claim and in part as a General Unsecured Claim is entitled to accept or reject a Amended Plan in both capacities by casting one ballot for the secured part of the claim (to the extent that such secured part of the claim is Impaired and entitled to vote) and another ballot for the General Unsecured Claim.

4. Votes Necessary to Confirm the Amended Plan

If Impaired classes exist, the Bankruptcy Court cannot confirm the Amended Plan unless (1) at least one Impaired Class has accepted the Amended Plan without counting the votes of any insiders within that Class, and (2) all Impaired Classes have voted to accept the Amended Plan. If the vote is insufficient, the Bankruptcy Court can still confirm the Amended Plan, but only if certain additional elements are shown including that the Amended Plan does not discriminate unfairly, and is fair and equitable, with respect to each Class of Claims that is Impaired under, and has not accepted, the Amended Plan. See 11 U.S.C. § 1191(b).

a) Votes Necessary for a Class to Accept the Amended Plan

A class of claims is considered to have accepted the Amended Plan when more than one-half (1½) in number and at least two-thirds (2/3) in dollar amount of the claims which actually voted, voted in favor of the Amended Plan.

b) Treatment of Non-accepting Classes

As noted above, even if all Impaired classes do not accept the proposed Amended Plan, the Bankruptcy Court may nonetheless confirm the Amended Plan if the non-accepting classes are treated in the manner required by the Bankruptcy Code. The process by which non-accepting classes

are forced to be bound by the terms of a Amended Plan if the vote is insufficient, the Bankruptcy Court can still confirm the Amended Plan, but only if certain additional elements are shown including that the Amended Plan does not discriminate unfairly, and is fair and equitable, with respect to each Class of Claims that is Impaired under, and has not accepted, the Amended Plan.

See 11 U.S.C. § 1191(b). Debtor will ask the Bankruptcy Court to confirm this Amended Plan by 11 U.S.C. § 1191(b) on Impaired Classes if any of those Classes does not vote to accept the Amended Plan.

D. <u>Liquidation Analysis</u>

Another confirmation requirement is the "Best Interest Test", which requires a liquidation analysis, which analysis is attached as <u>Exhibit 1</u> to the Plan Exhibits List (the "<u>Liquidation Analysis</u>"). Under the Best Interest Test, if a claimant is in an Impaired Class and that claimant does not vote to accept the Amended Plan, then that claimant must receive or retain under the Amended Plan property of a value not less than the amount that such Holder would receive or retain if Debtor were liquidated under Chapter 7 of the Bankruptcy Code.

In a Chapter 7 case, Debtor's assets are usually sold by a Chapter 7 trustee. Secured creditors are paid first from the sales proceeds of properties on which the secured creditor has a lien. Administrative claims are paid next. Next, unsecured creditors are paid from any remaining sales proceeds, according to their rights to priority. Unsecured creditors with the same priority share in proportion to the amount of their allowed claim in relationship to the amount of total allowed unsecured claims. Finally, interest holders receive the balance that remains after all creditors are paid, if any. Here, because Debtor is a non-profit corporation, there are no interest holders that are entitled to residual equity distributions.

For the Bankruptcy Court to be able to confirm this Amended Plan, the Bankruptcy Court must find that all creditors who do not accept the Amended Plan will receive at least as much under the Amended Plan as such holders would receive under a Chapter 7 liquidation. Debtor maintains that this requirement is met here. Under the Amended Plan, all of Debtor's non-exempt assets will be used to pay creditors in full and fund continuing operation of the Business, thus increasing value and maintaining the Business as a going concern. Because a Chapter 7 trustee will

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incur additional costs (including his or her fees under 11 U.S.C. § 326), and liquidate the assets of Debtor at a significantly reduced value, in a Chapter 7 scenario, although Secured Claims likely would still be paid in full, Administrative Claims, Priority Tax Claims, and Priority Unsecured Claims may not be paid in full, and General Unsecured Claims would receive less value on account of their Allowed Claims.

In other words, in a Chapter 7 case the Estate would incur additional administrative costs for professionals (*i.e.*, additional attorneys' fees and a substantial business broker's commission or auctioneer's commission for the sale of the Property) and Chapter 7 trustee fees. Confirming the Amended Plan here will result in increased proceeds for the Estate and fewer administrative expenses. As a result, creditor distributions under the Amended Plan are greater, or at least equal to, any distributions that would be made if this were a Chapter 7 case. Accordingly, for these reasons and as demonstrated below and in the Liquidation Analysis, the Best Interest Test is met in this Case.

The Liquidation Analysis summarizes the likely proceeds available for distribution to Holders of Claims under the Amended Plan compared to if the Case were converted to a Chapter 7 case and the Business was liquidated under Chapter 7. Based on that Liquidation Analysis, the following chart shows the estimated percentage recoveries that creditors may receive under both scenarios, demonstrating that creditors will receive substantially more under the Amended Plan as such creditor or interest holder would receive if the Case were converted and liquidated under Chapter 7.

CLAIMS & CLASSES	PAYOUT PERCENTAGE UNDER AMENDED PLAN	PAYOUT PERCENTAGE UNDER CHAPTER 7 LIQUIDATION
Administrative Claims	100%	94%-100%
Class 1: FCB Secured Claim	100%	100%
Class 2: Priority Unsecured Claims	100%	0%-100%
Class 3: General Unsecured Claims	27% - 28%	0%-8%

EFFECT OF CONFIRMATION OF AMENDED PLAN

VIII.

Debtor seeks confirmation of its Amended Plan under section 1191(a) of the Bankruptcy

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A. <u>Discharge</u>

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1. Confirmation under Section 1191(a)

6 Code. Upon confirmation under section 1191(a), then pursuant to section 1141(d) of the Bankruptcy 7 Code, the distributions, rights, and treatment that are provided in the Amended Plan shall be in 8 complete satisfaction, discharge, and release, effective as of the Effective Date, of Claims and causes 9 of action of any nature whatsoever, including any interest accrued from and after the Petition Date, whether known or unknown, against, liabilities of, liens on, obligations of, rights against, and 10 11 interests in, Debtor or any of its assets or properties, regardless of whether any property shall have 12 been distributed or retained pursuant to the Amended Plan on account of such Claims, including 13 demands, liabilities, and causes of action that arose before the Effective Date, any contingent or non-14 contingent liability on account of representations or warranties issued on or before the Effective Date, 15 and all debts of the kind specified in sections 502(g), 502(h), or 502(i) of the Bankruptcy Code. The 16 Confirmation Order shall be a judicial determination of the discharge of all Claims subject to the 17 Effective Date occurring. If the Amended Plan is confirmed under section 1191(a), the service of 18 the Subchapter V Trustee in the case shall terminate when the Amended Plan has been substantially

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consummated.

2. Confirmation under Section 1191(b)

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If the Amended Plan is confirmed under section 1191(b) of the Bankruptcy Code, then upon completion by Debtor or the Reorganized Debtor of all payments due under the Amended Plan, the discharge that would otherwise occur if the Amended Plan were confirmed under section 1191(a) of the Bankruptcy Code shall be deemed granted to Debtor to the extent provided in § 1141(d)(1)(A) of the Bankruptcy Code. Here, under the Settlement Agreement, a discharge under section 1191(b) shall deemed to have occurred upon payment of the Aggregate Plan Payment Amount by Debtor to Holders of Allowed Unsecured Claims, which Debtor anticipates will occur on the Effective Date.

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В. **Revesting of Property in the Reorganized Debtor**

Except as provided elsewhere herein, following the confirmation of the Amended Plan under section 1191(a), confirmation of the Amended Plan revests all of the property of the Estate in the Reorganized Debtor. In addition, on the Effective Date, all of the claims against and/or interests in third parties that constitute property of the Estate shall be revested in the Reorganized Debtor. Following the Effective Date, the Reorganized Debtor shall have absolute authority to prosecute, waive, adjust or settle any claims without the need for approval by the Bankruptcy Court. Following the Effective Date, the Reorganized Debtor shall have the authority to employ such professionals as it deems necessary to prosecute or defend such claims asserted without the need for Bankruptcy Court approval.

Following confirmation under § 1191(b), property of the Estate shall include the property specified in § 541, all property of the kind specified in that section that Debtor acquires, as well as earnings from services performed by Debtor, after the date of the commencement of the Case but before the Case is closed, dismissed, or converted to a case under chapter 7 of the Bankruptcy Code, whichever occurs first. Except as provided in § 1185 of the Bankruptcy Code, the Amended Plan, or the Confirmation Order, Debtor shall remain in possession of all property of the Estate. On the Effective Date, Debtor's property and property of its Estate will be vested in the Reorganized Debtor.

C. **Default**

Except as otherwise provided herein or in the Confirmation Order, in the event that the Reorganized Debtor shall default in the performance of any of its obligations under the Amended Plan and shall not have cured such a default within thirty (30) days after receipt of written notice of default from the creditor to whom the performance is due, then the entity or individual to whom the performance is due may pursue such remedies as available at law or in equity. An event of default occurring with respect to one claim shall not be any event of default with respect to any other claim.

D. **Modification of Amended Plan**

Debtor may modify the Amended Plan at any time before confirmation of the Amended Plan pursuant to section 1193(a). However, the Bankruptcy Court may require additional actions

including re-voting on the Amended Plan. If the Amended Plan is confirmed under section 1191(a), Debtor may also seek to modify the Amended Plan at any time after confirmation only if (a) the Amended Plan has not been substantially consummated and (b) the Bankruptcy Court authorizes the proposed modifications after notice and a hearing.

If the Amended Plan is confirmed under section 1191(b), Debtor may seek to modify the Amended Plan at any time only if (1) it is within 3 years of the Confirmation Date, or such longer time not to exceed 5 years, as fixed by the Bankruptcy Court; and (2) the Bankruptcy Court authorizes the proposed modifications after notice and a hearing.

E. <u>Post-Confirmation Status Report</u>

Provided that the Case has not been closed by final decree, within 120 days of the entry of the Confirmation Order, Debtor shall file a status report with the Bankruptcy Court explaining what progress has been made toward consummation of the confirmed Amended Plan. The status report shall be served on the UST, the Subchapter V Trustee, all Holders of Allowed Claims under the Amended Plan and those parties who have requested special notice after the Effective Date. Further status reports shall be filed every 120 days thereafter and served on the same entities until the Case is closed by final decree.

F. <u>Post-Confirmation Conversion/Dismissal</u>

A creditor or party in interest may bring a motion to convert or dismiss the Case under §1112(b) after the Amended Plan is confirmed, if there is a default in performing the Amended Plan. If the Bankruptcy Court orders the Case converted to Chapter 7 after the Amended Plan is confirmed, then all property that had been property of the Chapter 11 Estate, and that has not been disbursed pursuant to the Amended Plan, will revest in the Chapter 7 estate. The automatic stay will be imposed upon the revested property, but only to the extent that the Bankruptcy Court did not previously authorize relief from stay during the Case.

The Confirmation Order may also be revoked under very limited circumstances. The Bankruptcy Court may revoke the Confirmation Order if such order was procured by fraud and if the party in interest brings an adversary proceeding to revoke confirmation within 180 days after the entry of the Confirmation Order.

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G. **Post-Confirmation UST Fees**

The Reorganized Debtor shall be responsible for timely payment of all fees incurred after the Effective Date pursuant to 28 U.S.C. § 1930(a)(6). Under Subchapter V no fees will be due.

H. Final Decree

Once the Estate has been fully administered as referred to in Bankruptcy Rule 3022, Reorganized Debtor or the Disbursing Agent, or such other party as the Bankruptcy Court designates in the Plan Confirmation Order, may file a motion with the Bankruptcy Court to obtain a final decree to close the Case. Not later than thirty (30) days after the Amended Plan is substantially consummated, the party seeking the final decree shall file a notice of such substantial consummation with the Bankruptcy Court and serve such notice on the Reorganized Debtor, Subchapter V Trustee, the UST, all Holders of Allowed Claims under the Amended Plan and those parties who have requested special notice after the Effective Date.

Dated: July 18, 2022